

**SPECIAL OPEN MEETING OF THE GOLDEN RAIN FOUNDATION
OF LAGUNA WOODS BOARD OF DIRECTORS
A CALIFORNIA NON-PROFIT MUTUAL BENEFIT CORPORATION**

Monday, August 8, 2022, at 1:30 p.m.
24351 El Toro Road, Laguna Woods, California
Board Room/Virtual Meeting

NOTICE OF MEETING AND AGENDA

The purpose of this meeting is to review the proposed 2023 GRF Business Plan – Version 3

1. Call Meeting to Order / Establish Quorum – Treasurer Jim Hopkins
2. State Purpose of Meeting – Treasurer Hopkins
3. Acknowledgement of Media
4. Approval of the Agenda
5. Chair Remarks
6. Open Forum (Three Minutes per Speaker)

At this time Members only may address the Board of Directors regarding items not on the agenda and within the jurisdiction of this Board of Directors. The Board reserves the right to limit the total amount of time allotted for the Open Forum. Members can attend the meeting by joining the Zoom link <https://us06web.zoom.us/j/88917300370> or by calling (949) 268-2020 or email meeting@vmsinc.org to request to speak.

7. Responses to Open Forum Speakers
8. Review of the proposed 2023 GRF Business Plan – Version 3
9. Director's Comments
10. Adjournment

STAFF REPORT

DATE: August 8, 2022
FOR: Board of Directors
SUBJECT: 2023 Business Plan – Version 3

RECOMMENDATION

Staff recommends the Board review the Proposed 2023 Business Plan – Version 3 and provide direction for change or revision at the televised meeting on August 8, 2022. Resolutions to adopt the budget will be presented at the regular Board meeting on September 6, 2022.

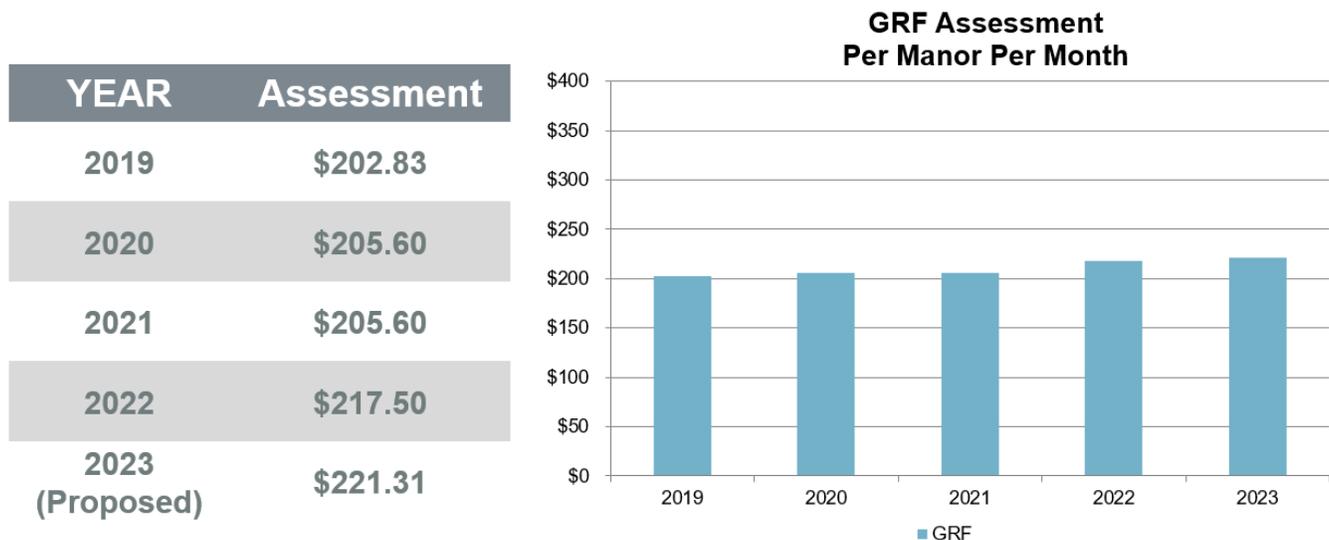
BACKGROUND

The Board had several meetings in May, June, and July to discuss the 2023 Business Plan. Based on input received at the meetings and subsequent discussions, Staff refined the Business Plan, CIP, and Reserves Plan as included in this agenda.

DISCUSSION

BUSINESS PLAN SUMMARY

These documents present an overview of the proposed 2023 Plan – Version 3 and reflect a net increase of \$580,725 in the Total Basic Assessment, \$3.81 Per Manor Per Month (PMPM) or 1.8% when compared to current year.



Brief notations for line items with significant change from current year are noted below as increases or (decreases) in the assessment, and listed in order of appearance on the proposed Business Plan by Account – Version 3 (Attachment 1):

Line 1: Golf Greens Fees additional revenue of \$142,500 decreased the assessment by (\$0.93) PMPM to reflect increased usage since re-opening after Covid-19 closures.

Line 2: Golf Operations additional revenue of \$23,110 decreased the assessment by (\$0.15) PMPM to reflect increased golf usage and new culture of renting individual carts since re-opening after Covid 19 closures.

Line 3: Merchandise Sales additional revenue of \$140,956 decreased the assessment by (\$0.92) PMPM primarily due to increased sales of golf clubs and other items at the Pro Shop and increased fuel and oil sales to Age Well due to increased costs, offset in line 11.

Line 5: Rentals additional revenue of \$32,100 decreased the assessment by (\$0.21) PMPM primarily due to anticipated rate increase for garden plot rentals from \$57 per plot to \$75 and movement of Age Well Administrative fee from Miscellaneous Revenue to Rentals.

Line 6: Broadband Services less revenue of (\$263,400) increased the assessment by \$1.72 PMPM due to less advertising revenue anticipated for a non-election year and decreased advertising spend since the onset of Covid 19. Furthermore, less revenue is anticipated from equipment rentals and premium channels as consumers shift to streaming alternatives.

Line 7: Miscellaneous Revenue increased revenue of \$99,725 decreased the assessment by (\$0.66) PMPM due to increased traffic violations revenue associated with increased street traffic since the easing of the pandemic restrictions. In addition, horse lesson fees increased due to increased rates and the addition of two new non-mounted classes in 2022. Furthermore, increased RV storage fees are anticipated due to re-configuring RV spaces after clearing out spaces previously occupied by GRF vehicles waiting to be auctioned.

Line 8: Employee Compensation increased by \$730,997, \$4.78 PMPM or 3.8% due to increased staffing and the inclusion of planned wage adjustments. Community-wide, staffing levels increased by 1.78 FTE (Full Time Equivalents), some of which related directly to GRF operations including: Department of Resident Services added two Customer Service Representatives, currently unbudgeted, to maintain improved call center metrics; Department of Landscape Services added an Administrative Assistant due to increased service tickets, partially offset by Office of the CEO, which eliminated a Sr. Management Analyst position by combining the role with Internal Auditor, which will be shared with Department of Financial Services. While the authorized positions increased by 1.78 FTE, the amount of funded positions decreased by 22.72 FTE. The departments that had decreases that primarily affect GRF are Recreation Services, Security Services, Information Services, and Media and Communications. Recruitment will remain active for open positions, but the decrease in the amount of funded positions is to reflect the current job market.

Line 9: Expenses Related to Compensation increased by \$328,712 or \$2.15 PMPM due to higher medical insurance and increased taxes and benefits on additional staffing and wage adjustments. The increase in this category also results from contractual increases for medical and retirement contributions, as stipulated in the Union agreement.

Line 10: Materials and Supplies increased by \$36,071 or \$0.24 PMPM primarily due to replenishing ID Card materials in Community Services, which were unbudgeted in 2022, partially offset by decreased supply expenses such as HDMI cables, adapter, and connectors in Cable TV Network as staff anticipates using stockpiled products.

Line 11: Cost of Merchandise Sold increased by \$125,323 or \$0.82 PMPM due to increased fuel and Pro Shop sales. GRF sells fuel to Age Well at cost and charges an administrative fee, offset found in merchandise sales.

Line 12: Community Events decreased by (\$52,171) or (\$0.34) PMPM due to rising catering costs resulting in a reduction of the amount of monthly dinners held. Caterer previously used went out of business and was about half of what other caterers charge.

Line 13: Electricity increased by \$32,047 or \$0.21 PMPM based on current consumption and a projected rate increase.

Lines 14-15: Sewer & Water increased by \$64,507 or \$0.42 PMPM based on recent years consumption and projected rate increases. El Toro Water District (ETWD) recently published proposed rates that were ratified at a July 28, 2022 ETWD meeting.

Line 17: Natural Gas increased by \$101,634 or \$0.67 PMPM based on current consumption and a projected rate increase.

Line 19: Fuel & Oil for Vehicles increased by \$83,990 or \$0.55 PMPM based on rising fuel costs which reflect a projected 15% rate increase.

Line 20: Legal decreased by (\$83,346) or (\$0.54) PMPM based on a decline in litigation trend.

Line 21: Professional Fees increased by \$264,266 or \$1.72 PMPM due to movement of consulting fees out of Outside Services (line 23) and into Professional Fees for Information Services. In addition, Landscape Services consulting fees increased due to addition of consulting services required to do Aliso Creek work.

Line 22: Rentals increased by \$73,541 or \$0.49 PMPM based on transition from owning fitness equipment, previously capital item, to leasing and increased copier lease expense for the copiers in the community center.

Line 23: Outside Services decreased by (\$60,890) or (\$0.40) PMPM due to decreased contingency for vehicle painting and repairs, budget corrections for Fleet Maintenance contracts, and a decreased Lyft rideshare cap. In addition, Landscape Services decreased the budget further as there were several one-time projects budgeted in 2022 and not budget in 2023 such as a planting plan for Gates 9 and 10 and Aliso Creek cattails planting. These decreases were partially offset by increased software licensing costs associated with the use of cloud-based systems.

Line 24: Repairs and Maintenance decreased by (\$215,686) or (\$1.41) PMPM due to movement of software licensing fees out of this line and into Outside Services (Line 23) for Information Services.

Line 25: Other Operating Expense increased by \$87,420 or \$0.57 PMPM due to increased training and education for employees, increased permit fees for DMV registration and permit renewals for GRF vehicles to reflect current years actuals, and increased staff support as departments reinstate staff events paused during Covid 19.

Line 27: Insurance increased by \$143,122 or \$0.94 PMPM due to increased Hazard & Liability and D&O Liability Insurance to reflect anticipated premium increases at renewal. These increased premiums were partially offset by lower Property Insurance due to a restructured GRF insurance plan.

Line 28: Cable TV Programming increased by \$87,500 or \$0.57 PMPM due to contractually agreed upon rate increases and anticipated increases of expiring programming contracts in 2023.

Line 30: (Gain)/Loss on Sale or Trade increased by \$25,000 or \$0.16 PMPM due to no planned sales of obsolete equipment.

Line 31: Cost Allocation to Mutuals, the net result of interdepartmental allocations is lower in 2023 by \$74,024 or \$0.51 PMPM to reflect existing service levels throughout the departments providing less of an offset to the line items above.

Line 32: (Surplus)/Deficit Recovery a surplus recovery of (\$1,528,320), or (\$10.00) PMPM is anticipated from 2022 plan year based on projections provided by all departments.

Line 33: GRF Reserve Fund Contribution for Version 3, the Reserve Contribution is budgeted to remain at \$17.00 PMPM. To adequately plan for future expenditures, the Mutual adopts a 30-Year Funding Plan that projects contributions and disbursements to the Reserve Fund over the next 30 years. A full reserve study was conducted by Association Reserves Inc and recommended funding plans were provided based on the existing 30-year funding plan. Reserves provide the funding necessary to maintain, repair, replace, or restore major common-area components. Contributions to the Reserve Funds are supplemented by the Transfer Fee of \$7,500 per eligible transfer.

Line 34: GRF Contingency Fund Contribution was eliminated, which decreased assessments by (\$5.00) per manor per month. A transfer of \$947,000 from operating surplus in 2021 will be recommended at the next GRF Finance meeting in lieu of the assessment contribution.

FINANCIAL ANALYSIS

The financial impact of this proposed business plan would be a GRF assessment of \$221.31 PMPM, an increase of \$3.81 or 1.8% when compared to current year.

Prepared By: Jose Campos, Assistant Director of Financial Services

Reviewed By: Siobhan Foster, Chief Executive Officer
Steve Hormuth, Director of Financial Services

ATTACHMENTS

- Attachment 1: GRF 2023 Business Plan by Account – Version 3
- Attachment 2: GRF 2023 Business Plan by Department – Version 3
- Attachment 3: GRF 2023 Budget Comparison Report – Operating Fund
- Attachment 4: 2023 Summary of Department Allocations
- Attachment 5: 2023 Department Staffing Report
- Attachment 6: GRF 2023 Reserves Plan



2023 BUSINESS PLAN - BY ACCOUNT

| DESCRIPTION | 2019 ACTUALS | 2020 ACTUALS* | 2021 ACTUALS* | 2022 PLAN | 2023 PLAN | ASSESSMENT Per Manor Per Month | | |
|--------------------------------------|---------------------|---------------------|---------------------|----------------------|----------------------|-----------------------------------|------------------|-----------------|
| | | | | | | 2022 | 2023 | Change |
| Revenues: | | | | | | | | |
| 1 Golf Greens Fees | \$1,351,798 | \$1,241,594 | \$1,656,161 | \$1,602,000 | \$1,744,500 | \$10.48 | \$11.41 | (\$0.93) |
| 2 Golf Operations | 231,543 | 273,504 | 318,827 | 356,190 | 379,300 | 2.33 | 2.48 | (0.15) |
| 3 Merchandise Sales | 338,214 | 269,630 | 522,651 | 468,050 | 609,006 | 3.06 | 3.98 | (0.92) |
| 4 Clubhouse Rentals and Event Fees | 720,100 | 123,440 | 113,331 | 640,906 | 653,971 | 4.19 | 4.28 | (0.09) |
| 5 Rentals | 125,879 | 142,958 | 140,779 | 165,400 | 197,500 | 1.08 | 1.29 | (0.21) |
| 6 Broadband Services | 4,797,351 | 5,186,355 | 5,038,208 | 5,818,200 | 5,554,800 | 38.07 | 36.35 | 1.72 |
| 7 Miscellaneous | 1,115,511 | 655,785 | 659,087 | 1,117,904 | 1,217,629 | 7.31 | 7.97 | (0.66) |
| Total Revenue | \$8,680,396 | \$7,893,266 | \$8,449,044 | \$10,168,650 | \$10,356,706 | \$66.52 | \$67.76 | (\$1.24) |
| Expenses: | | | | | | | | |
| 8 Employee Compensation | \$17,950,037 | \$16,656,527 | \$17,060,816 | \$19,392,615 | \$20,123,612 | \$126.89 | \$131.67 | \$4.78 |
| 9 Exp. Related to Compensation | 5,145,248 | 4,913,404 | 5,058,750 | 6,003,011 | 6,331,723 | 39.28 | 41.43 | 2.15 |
| 10 Materials and Supplies | 1,757,167 | 1,564,387 | 1,570,108 | 1,765,658 | 1,801,729 | 11.55 | 11.79 | 0.24 |
| 11 Cost of Merchandise Sold | 238,432 | 192,232 | 431,568 | 315,315 | 440,638 | 2.06 | 2.88 | 0.82 |
| 12 Community Events | 563,596 | 125,189 | 45,229 | 463,081 | 410,910 | 3.03 | 2.69 | (0.34) |
| 13 Electricity | 875,691 | 705,598 | 881,645 | 886,055 | 918,102 | 5.80 | 6.01 | 0.21 |
| 14 Sewer | 77,338 | 67,047 | 75,868 | 84,696 | 126,163 | 0.55 | 0.82 | 0.27 |
| 15 Water | 605,107 | 645,378 | 762,448 | 700,310 | 723,350 | 4.58 | 4.73 | 0.15 |
| 16 Trash | 220,868 | 191,847 | 128,609 | 148,028 | 148,815 | 0.97 | 0.97 | 0.00 |
| 17 Natural Gas | 244,948 | 164,840 | 237,215 | 232,781 | 334,415 | 1.52 | 2.19 | 0.67 |
| 18 Telephone | 284,506 | 316,676 | 308,599 | 359,369 | 342,957 | 2.35 | 2.24 | (0.11) |
| 19 Fuel & Oil for Vehicles | 511,609 | 370,940 | 489,252 | 544,500 | 628,490 | 3.56 | 4.11 | 0.55 |
| 20 Legal Fees | 994,184 | 336,669 | 737,723 | 329,196 | 245,850 | 2.15 | 1.61 | (0.54) |
| 21 Professional Fees | 597,035 | 571,281 | 416,867 | 564,743 | 829,009 | 3.70 | 5.42 | 1.72 |
| 22 Rentals | 213,295 | 200,704 | 258,816 | 216,114 | 289,655 | 1.41 | 1.90 | 0.49 |
| 23 Outside Services | 2,036,707 | 2,252,750 | 2,829,913 | 2,961,494 | 2,900,604 | 19.38 | 18.98 | (0.40) |
| 24 Repairs and Maintenance | 660,523 | 954,116 | 886,507 | 1,215,359 | 999,673 | 7.95 | 6.54 | (1.41) |
| 25 Other Operating Expense | 598,345 | 443,005 | 648,436 | 850,860 | 938,280 | 5.57 | 6.14 | 0.57 |
| 26 Income, Property, and Sales Tax | 157,559 | 718,919 | 43,622 | 27,822 | 35,991 | 0.19 | 0.24 | 0.05 |
| 27 Insurance | 1,374,364 | 2,008,550 | 2,658,323 | 2,844,644 | 2,987,766 | 18.61 | 19.55 | 0.94 |
| 28 Cable TV Programming | 5,127,580 | 3,792,055 | 3,966,508 | 4,328,000 | 4,415,500 | 28.32 | 28.89 | 0.57 |
| 29 Uncollectible Accounts | 9,432 | 1,416 | 12,184 | 12,100 | 12,100 | 0.08 | 0.08 | 0.00 |
| 30 (Gain)/Loss on Sale or Trade | (520) | (56,922) | (180,899) | (25,000) | 0 | (0.16) | 0.00 | 0.16 |
| 31 Cost Allocation to Mutuals | (2,547,224) | (2,900,667) | (2,775,315) | (2,949,071) | (2,875,047) | (19.32) | (18.81) | 0.51 |
| Total Expenses | \$37,695,827 | \$34,235,941 | \$36,552,792 | \$41,271,680 | \$43,110,285 | \$270.02 | \$282.07 | \$12.05 |
| 32 (Surplus)/Deficit Recovery | \$0 | \$0 | \$0 | (\$1,222,656) | (\$1,528,320) | (\$8.00) | (\$10.00) | (\$2.00) |
| Net Operating | \$29,015,431 | \$26,342,675 | \$28,103,748 | \$29,880,374 | \$31,225,259 | \$195.50 | \$204.31 | \$8.81 |
| Fund Contributions: | | | | | | | | |
| 33 Reserve Funds | \$2,598,144 | \$2,903,808 | \$2,903,808 | \$2,598,144 | \$2,598,144 | \$17.00 | \$17.00 | \$0.00 |
| 34 Contingency Fund | 305,664 | 764,160 | 0 | 764,160 | 0 | 5.00 | 0.00 | (5.00) |
| Total Fund Contributions | \$2,903,808 | \$3,667,968 | \$2,903,808 | \$3,362,304 | \$2,598,144 | \$22.00 | \$17.00 | (\$5.00) |
| TOTAL BASIC ASSESSMENTS | \$31,919,239 | \$30,010,643 | \$31,007,556 | \$33,242,678 | \$33,823,403 | \$217.50 | \$221.31 | \$3.81 |

*2020 and 2021 actuals were affected by COVID-19 Pandemic.



2023 BUSINESS PLAN - BY DEPARTMENT

| DESCRIPTION | 2019 ACTUALS | 2020 ACTUALS* | 2021 ACTUALS* | 2022 PLAN | 2023 PLAN | ASSESSMENT | | |
|--|---------------------|---------------------|---------------------|----------------------|----------------------|---------------------|------------------|-----------------|
| | | | | | | Per Manor Per Month | | |
| | | | | | | 2022 | 2023 | Change |
| Department | | | | | | | | |
| Operating Contributions (Expenses net of Revenues): | | | | | | | | |
| Office of the CEO | \$709,155 | \$665,818 | \$540,277 | \$740,179 | \$801,972 | \$4.84 | \$5.25 | \$0.41 |
| Media and Communications | 3,011,027 | 1,605,084 | 2,216,225 | 2,146,923 | 2,542,279 | 14.05 | 16.63 | 2.58 |
| Information Services | 1,469,308 | 1,702,660 | 1,417,894 | 1,578,916 | 2,118,964 | 10.33 | 13.86 | 3.53 |
| General Services | 5,169,567 | 4,256,538 | 4,043,651 | 5,268,640 | 5,200,899 | 34.47 | 34.03 | (0.44) |
| Financial Services | 1,825,562 | 2,383,621 | 1,755,477 | 1,867,569 | 1,857,928 | 12.22 | 12.16 | (0.06) |
| Security Services | 5,524,260 | 5,833,457 | 5,783,930 | 6,605,911 | 6,582,665 | 43.22 | 43.07 | (0.15) |
| Landscape Services | 1,208,904 | 1,063,921 | 1,104,296 | 1,192,043 | 1,524,142 | 7.80 | 9.97 | 2.17 |
| Recreation Services | 6,308,203 | 5,469,944 | 5,827,935 | 6,609,666 | 6,728,080 | 43.25 | 44.02 | 0.77 |
| Human Resource Services | 1,000,120 | 301,845 | 235,489 | 294,805 | 280,611 | 1.93 | 1.84 | (0.09) |
| Insurance | 1,374,364 | 2,008,516 | 2,658,205 | 2,849,342 | 2,987,416 | 18.64 | 19.55 | 0.91 |
| Maintenance & Construction | 1,411,103 | 1,041,364 | 1,912,302 | 1,949,034 | 2,128,623 | 12.75 | 13.93 | 1.18 |
| Non Work Center | 3,858 | 9,907 | 608,067 | 0 | 0 | 0.00 | 0.00 | 0.00 |
| Net Operating Expenses | \$29,015,431 | \$26,342,675 | \$28,103,748 | \$31,103,030 | \$32,753,579 | \$203.50 | \$214.31 | \$10.81 |
| (Surplus)/Deficit Recovery | \$0 | \$0 | \$0 | (\$1,222,656) | (\$1,528,320) | (\$8.00) | (\$10.00) | (\$2.00) |
| Total Operating Contributions | \$29,015,431 | \$26,342,675 | \$28,103,748 | \$29,880,374 | \$31,225,259 | \$195.50 | \$204.31 | \$8.81 |
| Fund Contributions: | | | | | | | | |
| Reserve Funds | \$2,598,144 | \$2,903,808 | \$2,903,808 | \$2,598,144 | \$2,598,144 | \$17.00 | \$17.00 | \$0.00 |
| Contingency Fund | 305,664 | 764,160 | 0 | 764,160 | 0 | 5.00 | 0.00 | (5.00) |
| Total Fund Contributions | \$2,903,808 | \$3,667,968 | \$2,903,808 | \$3,362,304 | \$2,598,144 | \$22.00 | \$17.00 | (\$5.00) |
| TOTAL BASIC ASSESSMENTS | \$31,919,239 | \$30,010,643 | \$31,007,556 | \$33,242,678 | \$33,823,403 | \$217.50 | \$221.31 | \$3.81 |

*2020 and 2021 actuals were affected by COVID-19 Pandemic.

**Golden Rain Foundation of Laguna Woods
Budget Comparison Report by Account
12/31/2023**

Attachment 3

GOLDEN RAIN FOUNDATION

| | <u>2019 Actuals</u> | <u>2020 Actuals</u> | <u>2021 Actuals</u> | <u>2022 Budget</u> | <u>2023 Budget</u> | <u>Assessment Increase/ (Decrease)</u> | <u>VAR %</u> |
|--|---------------------|---------------------|---------------------|--------------------|--------------------|--|--------------|
| Non-Assessment Revenues: | | | | | | | |
| Golf Green Fees | | | | | | | |
| 42001000 - Golf Green Fees - Residents | \$1,125,468 | \$1,192,949 | \$1,534,992 | \$1,357,000 | \$1,531,000 | (\$174,000) | (13%) |
| 42001500 - Golf Green Fees - Guests | 226,330 | 48,645 | 121,169 | 245,000 | 213,500 | 31,500 | 13% |
| Total Golf Green Fees | 1,351,798 | 1,241,594 | 1,656,161 | 1,602,000 | 1,744,500 | (142,500) | (9%) |
| Golf Operations | | | | | | | |
| 42002000 - Golf Driving Range Fees | 71,640 | 63,000 | 99,771 | 168,440 | 170,000 | (1,560) | (1%) |
| 42003000 - Golf Cart Use Fees | 142,948 | 190,109 | 191,780 | 165,300 | 191,400 | (26,100) | (16%) |
| 42004000 - Golf Lesson Fees | 13,775 | 17,540 | 23,212 | 20,000 | 15,000 | 5,000 | 25% |
| 42005000 - Golf Club Storage Fees | 3,180 | 2,855 | 3,520 | 2,400 | 2,400 | 0 | 0% |
| 42005500 - Golf Club Rental Fees | 0 | 0 | 544 | 50 | 500 | (450) | (900%) |
| Total Golf Operations | 231,543 | 273,504 | 318,827 | 356,190 | 379,300 | (23,110) | (6%) |
| Merchandise Sales | | | | | | | |
| 41501000 - Merchandise Sales - Pro Shop | 179,145 | 139,787 | 294,441 | 225,000 | 310,000 | (85,000) | (38%) |
| 41501500 - Merchandise Sales - Warehouse | 20,277 | 15,596 | 11,293 | 17,999 | 27,427 | (9,428) | (52%) |
| 41502500 - Merchandise Sales - Fitness | 926 | 290 | 54 | 926 | 926 | 0 | 0% |
| 41503500 - Merchandise Sales - Broadband | 28,196 | 17,125 | 17,112 | 25,125 | 17,250 | 7,875 | 31% |
| 41504800 - Merchandise Sales - Fuel & Oil | 41,529 | 86,160 | 173,557 | 134,000 | 198,403 | (64,403) | (48%) |
| 41505000 - Bar Sales | 68,140 | 10,672 | 26,194 | 65,000 | 55,000 | 10,000 | 15% |
| Total Merchandise Sales | 338,214 | 269,630 | 522,651 | 468,050 | 609,006 | (140,956) | (30%) |
| Clubhouse Rentals and Event Fees | | | | | | | |
| 42501000 - Clubhouse Room Rentals - Residents | 421,484 | 49,177 | 71,288 | 361,066 | 416,287 | (55,221) | (15%) |
| 42501500 - Clubhouse Room Rentals - Exception Rate | 13,915 | 2,517 | 0 | 16,663 | 20,849 | (4,186) | (25%) |
| 42502000 - Clubhouse Event Fees - Residents | 276,589 | 69,015 | 38,558 | 257,277 | 211,635 | 45,642 | 18% |
| 42502500 - Clubhouse Event Fees - Non Residents | 918 | 776 | 0 | 900 | 0 | 900 | 100% |
| 42503000 - Village Greens Room Rentals - Residents | 6,008 | 1,489 | 3,296 | 4,000 | 4,000 | 0 | 0% |
| 42503500 - Village Greens Room Rentals - Non Residents | 1,185 | 467 | 190 | 1,000 | 1,200 | (200) | (20%) |
| Total Clubhouse Rentals and Event Fees | 720,100 | 123,440 | 113,331 | 640,906 | 653,971 | (13,065) | (2%) |
| Rentals | | | | | | | |
| 43001000 - Garden Plot Rental | 44,599 | 57,020 | 56,872 | 57,000 | 75,000 | (18,000) | (32%) |
| 43001500 - Shade House Rental Space | 360 | 429 | 407 | 400 | 400 | 0 | 0% |
| 45506500 - Rental Fee | 22,600 | 30,070 | 29,500 | 54,000 | 68,100 | (14,100) | (26%) |
| 48001500 - Lease Revenue | 58,320 | 55,440 | 54,000 | 54,000 | 54,000 | 0 | 0% |
| Total Rentals | 125,879 | 142,958 | 140,779 | 165,400 | 197,500 | (32,100) | (19%) |
| Broadband Services | | | | | | | |
| 45001000 - Ad Insertion | 676,513 | 823,585 | 590,984 | 900,000 | 700,000 | 200,000 | 22% |
| 45001500 - Premium Channel | 367,466 | 349,239 | 317,094 | 350,000 | 300,000 | 50,000 | 14% |
| 45002000 - Cable Service Call | 111,778 | 83,229 | 83,230 | 98,000 | 87,000 | 11,000 | 11% |
| 45002500 - Cable Commission | 87,038 | 93,870 | 104,903 | 93,000 | 85,000 | 8,000 | 9% |
| 45003000 - High Speed Internet | 1,599,058 | 1,692,744 | 1,787,497 | 2,200,000 | 2,200,000 | 0 | 0% |
| 45003500 - Equipment Rental | 1,833,463 | 1,867,437 | 1,851,248 | 1,908,400 | 1,879,200 | 29,200 | 2% |
| 45004000 - Video Production | 44,033 | 49,004 | 89,251 | 46,000 | 50,000 | (4,000) | (9%) |
| 45004500 - Video Re-Production | 2,956 | 297 | 90 | 300 | 100 | 200 | 67% |
| 45005000 - Message Board | 21,350 | 23,100 | 35,000 | 20,500 | 26,000 | (5,500) | (27%) |
| 45005500 - Advertising | 53,699 | 203,850 | 178,911 | 202,000 | 227,500 | (25,500) | (13%) |
| Total Broadband Services | 4,797,353 | 5,186,355 | 5,038,208 | 5,818,200 | 5,554,800 | 263,400 | 5% |
| Miscellaneous | | | | | | | |
| 43501000 - Horse Boarding Fee | 58,825 | 60,335 | 60,342 | 75,000 | 76,000 | (1,000) | (1%) |
| 43501500 - Horse Feed Fee | 27,068 | 27,099 | 30,333 | 37,000 | 44,400 | (7,400) | (20%) |
| 43502000 - Horse Trailer Parking Fee | 480 | 855 | 213 | 480 | 1,200 | (720) | (150%) |
| 43502500 - Horse Lesson Fee - Resident | 14,178 | 3,403 | 7,733 | 14,500 | 43,200 | (28,700) | (198%) |
| 43503500 - Horse Rental & Trail Ride Fee - Resident | 0 | 0 | 0 | 1,728 | 11,500 | (9,772) | (566%) |
| 44001500 - Pool Fee - Guests | (30) | 0 | 0 | 0 | 0 | 0 | 0% |
| 44002000 - Bridge Room Fee - Guests | 58,276 | 12,380 | 9,435 | 35,000 | 35,000 | 0 | 0% |
| 44002500 - Parking Fees - Non Residents | 44,135 | 28,185 | 24,000 | 45,000 | 45,000 | 0 | 0% |
| 44003000 - Class Fees | 152,687 | 33,825 | 47,752 | 117,800 | 130,600 | (12,800) | (11%) |
| 44003500 - Locker Rental Fee | 4,984 | 4,865 | 44 | 11,454 | 15,350 | (3,896) | (34%) |
| 44004500 - Clubhouse Labor Fee | 39,782 | 4,535 | 9,290 | 34,335 | 34,174 | 161 | 0% |
| 44005000 - Clubhouse Equipment Fee | 750 | 0 | 0 | 0 | 0 | 0 | 0% |
| 44005500 - Clubhouse Catering Fee | 17,391 | 5,486 | 5,128 | 26,102 | 27,000 | (898) | (3%) |
| 44006000 - Tickets Sales - Residents | 630 | 0 | 0 | 630 | 630 | 0 | 0% |
| 44006500 - Sponsorship Income | 45,050 | 4,246 | 27,667 | 75,000 | 80,500 | (5,500) | (7%) |
| 44008000 - Club Group Organization Registration Fee | 0 | 4,650 | (100) | 0 | 0 | 0 | 0% |
| 46001000 - RV Storage Fee | 108,265 | 112,283 | 118,688 | 110,000 | 130,000 | (20,000) | (18%) |
| 46002000 - Traffic Violation | 113,871 | 61,586 | 24,734 | 100,000 | 150,000 | (50,000) | (50%) |
| 46003500 - Security Standby Fee | 3,496 | 233 | 2,310 | 3,500 | 3,500 | 0 | 0% |
| 46004000 - Estate Sale Fee | 3,285 | 450 | 540 | 4,100 | 4,100 | 0 | 0% |

OPERATING FUND ONLY

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**Golden Rain Foundation of Laguna Woods
Budget Comparison Report by Account
12/31/2023**

Attachment 3

GOLDEN RAIN FOUNDATION

| | <u>2019 Actuals</u> | <u>2020 Actuals</u> | <u>2021 Actuals</u> | <u>2022 Budget</u> | <u>2023 Budget</u> | Assessment Increase/ (Decrease) | VAR % |
|---|---------------------|---------------------|---------------------|--------------------|--------------------|---------------------------------------|-------------|
| 46004500 - Resident Violations | 0 | 1,000 | 0 | 0 | 4,224 | (4,224) | 0% |
| 44501000 - Additional Occupant Fee | 191,223 | 191,860 | 176,900 | 204,855 | 214,995 | (10,140) | (5%) |
| 44503500 - Resale Processing Fee | 7,272 | 3,600 | 0 | 5,000 | 3,600 | 1,400 | 28% |
| 44504000 - Resident Id Card Fee | 17,275 | 6,125 | 9,600 | 19,300 | 11,000 | 8,300 | 43% |
| 44506000 - Photo Copy Fee | 76,396 | 21,082 | 21,745 | 75,000 | 65,000 | 10,000 | 13% |
| 44506500 - Auto Decal Fee | 108,171 | 35,275 | 52,910 | 60,000 | 60,000 | 0 | 0% |
| 44507000 - Golf Cart Electric Fee | 0 | 0 | 640 | 0 | 0 | 0 | 0% |
| 47001000 - Cash Discounts - Accounts Payable | 4,526 | 0 | 0 | 0 | 0 | 0 | 0% |
| 47001500 - Late Fee Revenue | 9,810 | 9,409 | 5,805 | 11,600 | 8,000 | 3,600 | 31% |
| 47002800 - Fuel & Oil Administrative Fee | 3,090 | 10,800 | 10,800 | 34,800 | 0 | 34,800 | 100% |
| 46005500 - Disaster Task Force | 4,531 | 764 | 214 | 4,500 | 4,500 | 0 | 0% |
| 49009000 - Miscellaneous Revenue | 94 | 11,456 | 12,366 | 11,220 | 14,156 | (2,936) | (26%) |
| Total Miscellaneous | 1,115,511 | 655,785 | 659,087 | 1,117,904 | 1,217,629 | (99,725) | (9%) |
| Total Non-Assessment Revenue | 8,680,396 | 7,893,266 | 8,449,044 | 10,168,650 | 10,356,707 | (188,057) | (2%) |
| Expenses: | | | | | | | |
| Employee Compensation | | | | | | | |
| 51011000 - Salaries & Wages - Regular | 12,478,298 | 12,174,885 | 11,796,090 | 13,970,633 | 14,592,416 | 621,783 | 4% |
| 51021000 - Union Wages - Regular | 3,120,550 | 2,804,255 | 2,975,967 | 3,488,359 | 3,509,055 | 20,696 | 1% |
| 51041000 - Wages - Overtime | 228,204 | 140,167 | 174,106 | 167,765 | 164,515 | (3,250) | (2%) |
| 51051000 - Union Wages - Overtime | 44,792 | 37,595 | 42,993 | 44,271 | 42,202 | (2,068) | (5%) |
| 51061000 - Holiday & Vacation | 1,451,774 | 1,582,534 | 1,549,091 | 1,188,828 | 1,259,311 | 70,483 | 6% |
| 51071000 - Sick | 396,138 | 396,252 | 330,368 | 484,917 | 513,667 | 28,750 | 6% |
| 51081000 - Sick - Part Time | 0 | 0 | 8 | 0 | 0 | 0 | 0% |
| 51091000 - Missed Meal Penalty | 44,683 | 36,556 | 35,116 | 29,079 | 30,314 | 1,234 | 4% |
| 51101000 - Temporary Help | 126,815 | 32,729 | 86,823 | 18,762 | 12,134 | (6,629) | (35%) |
| 51981000 - Compensation Accrual | 58,784 | (548,446) | 70,253 | 0 | 0 | 0 | 0% |
| Total Employee Compensation | 17,950,037 | 16,656,526 | 17,060,816 | 19,392,615 | 20,123,614 | 730,999 | 4% |
| Compensation Related | | | | | | | |
| 52411000 - F.I.C.A. | 1,310,154 | 1,259,660 | 1,239,115 | 1,450,604 | 1,506,881 | 56,277 | 4% |
| 52421000 - F.U.I. | 24,062 | 20,481 | 19,611 | 20,136 | 22,037 | 1,901 | 9% |
| 52431000 - S.U.I. | 184,174 | 139,996 | 129,842 | 128,475 | 133,696 | 5,221 | 4% |
| 52441000 - Union Medical | 1,068,125 | 986,122 | 1,035,574 | 1,179,064 | 1,193,308 | 14,244 | 1% |
| 52451000 - Workers' Compensation Insurance | 956,875 | 749,587 | 832,327 | 897,555 | 921,284 | 23,729 | 3% |
| 52461000 - Non Union Medical & Life Insurance | 1,206,780 | 1,321,808 | 1,266,880 | 1,535,742 | 1,703,473 | 167,730 | 11% |
| 52461500 - VUL Premium | 6,743 | 0 | 0 | 0 | 0 | 0 | 0% |
| 52461550 - VUL Interest | 2,200 | 0 | 0 | 0 | 0 | 0 | 0% |
| 52471000 - Union Retirement Plan | 219,785 | 228,260 | 252,742 | 313,800 | 337,520 | 23,720 | 8% |
| 52481000 - Non-Union Retirement Plan | 265,860 | 285,206 | 268,394 | 477,635 | 513,524 | 35,888 | 8% |
| 52981000 - Compensation Related Accrual | (99,510) | (77,717) | 14,265 | 0 | 0 | 0 | 0% |
| Total Compensation Related | 5,145,248 | 4,913,404 | 5,058,749 | 6,003,011 | 6,331,723 | 328,712 | 5% |
| Materials and Supplies | | | | | | | |
| 53001000 - Materials & Supplies | 1,373,794 | 1,221,335 | 1,231,351 | 1,344,679 | 1,394,484 | 49,805 | 4% |
| 53003000 - Materials Direct | 33,335 | 56,416 | 0 | 0 | 0 | 0 | 0% |
| 53003500 - Materials Direct - Grf | 306,841 | 256,258 | 308,069 | 385,618 | 364,494 | (21,124) | (5%) |
| 53004000 - Freight | 43,197 | 30,378 | 30,689 | 35,361 | 42,751 | 7,390 | 21% |
| Total Materials and Supplies | 1,757,167 | 1,564,387 | 1,570,108 | 1,765,658 | 1,801,729 | 36,070 | 2% |
| Cost of Goods Sold | | | | | | | |
| 53101000 - Cost Of Sales - Warehouse | 18,736 | 2,570 | 43,616 | 7,815 | 11,735 | 3,920 | 50% |
| 53101500 - Cost Of Sales - Pro Shop | 143,244 | 99,459 | 204,387 | 142,000 | 202,500 | 60,500 | 43% |
| 53102000 - Cost Of Sales - Alcohol | 21,557 | 3,935 | 8,734 | 21,500 | 18,000 | (3,500) | (16%) |
| 53103400 - Cost Of Sales - Fuel & Oil | 41,529 | 86,160 | 173,557 | 134,000 | 198,403 | 64,403 | 48% |
| 53103500 - Earthquake Materials | 13,366 | 108 | 1,274 | 10,000 | 10,000 | 0 | 0% |
| Total Cost of Goods Sold | 238,432 | 192,232 | 431,568 | 315,315 | 440,638 | 125,323 | 40% |
| Community Events | | | | | | | |
| 53201000 - Community Events | 563,596 | 125,189 | 45,229 | 463,081 | 410,910 | (52,171) | (11%) |
| Total Community Events | 563,596 | 125,189 | 45,229 | 463,081 | 410,910 | (52,171) | (11%) |
| Utilities and Telephone | | | | | | | |
| 53301000 - Electricity | 875,691 | 705,598 | 881,645 | 886,055 | 918,102 | 32,047 | 4% |
| 53301500 - Sewer | 77,338 | 67,047 | 75,868 | 84,696 | 126,163 | 41,467 | 49% |
| 53302000 - Water | 605,107 | 645,378 | 762,448 | 700,310 | 723,350 | 23,040 | 3% |
| 53302500 - Trash | 220,868 | 191,847 | 128,609 | 148,028 | 148,815 | 786 | 1% |
| 53303500 - Gas | 244,948 | 164,840 | 237,215 | 232,781 | 334,415 | 101,634 | 44% |
| 53304000 - Telephone | 284,506 | 316,676 | 308,599 | 359,369 | 342,957 | (16,412) | (5%) |
| Total Utilities and Telephone | 2,308,457 | 2,091,386 | 2,394,384 | 2,411,239 | 2,593,802 | 182,562 | 8% |
| Fuel and Oil | | | | | | | |
| 53304500 - Fuel & Oil For Vehicles | 511,609 | 370,940 | 489,252 | 544,500 | 628,490 | 83,990 | 15% |
| Total Fuel and Oil | 511,609 | 370,940 | 489,252 | 544,500 | 628,490 | 83,990 | 15% |

OPERATING FUND ONLY

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**Golden Rain Foundation of Laguna Woods
Budget Comparison Report by Account
12/31/2023**

Attachment 3

GOLDEN RAIN FOUNDATION

| | <u>2019 Actuals</u> | <u>2020 Actuals</u> | <u>2021 Actuals</u> | <u>2022 Budget</u> | <u>2023 Budget</u> | <u>Assessment Increase/ (Decrease)</u> | <u>VAR %</u> |
|--|---------------------|---------------------|---------------------|--------------------|--------------------|--|--------------|
| Legal Fees | | | | | | | |
| 53401500 - Legal Fees | 994,184 | 336,669 | 737,723 | 329,196 | 245,850 | (83,346) | (25%) |
| Total Legal Fees | 994,184 | 336,669 | 737,723 | 329,196 | 245,850 | (83,346) | (25%) |
| Professional Fees | | | | | | | |
| 53402000 - Audit & Tax Preparation Fees | 130,132 | 133,883 | 139,399 | 143,010 | 143,010 | 0 | 0% |
| 53402500 - Payroll System Fees | 169,100 | 170,233 | 151,928 | 172,500 | 173,500 | 1,000 | 1% |
| 53403500 - Consulting Fees | 291,803 | 260,165 | 117,540 | 243,233 | 506,499 | 263,266 | 108% |
| 53404500 - Fees | 6,000 | 7,000 | 8,000 | 6,000 | 6,000 | 0 | 0% |
| Total Professional Fees | 597,035 | 571,281 | 416,867 | 564,743 | 829,009 | 264,266 | 47% |
| Equipment Rental | | | | | | | |
| 53501500 - Equipment Rental/Lease Fees | 213,295 | 200,704 | 258,816 | 216,114 | 289,655 | 73,541 | 34% |
| Total Equipment Rental | 213,295 | 200,704 | 258,816 | 216,114 | 289,655 | 73,541 | 34% |
| Outside Services | | | | | | | |
| 53601000 - Bank Fees | 100,810 | 75,631 | 91,842 | 70,000 | 60,000 | (10,000) | (14%) |
| 53601500 - Credit Card Transaction Fees | 173,485 | 199,571 | 224,525 | 190,444 | 176,035 | (14,409) | (8%) |
| 53602000 - Merchant Account Fees | 19,610 | 3,597 | 7,464 | 17,069 | 15,449 | (1,620) | (9%) |
| 53602500 - Licensing Fees | 8,300 | 3,500 | 5,900 | 6,000 | 6,000 | 0 | 0% |
| 53603000 - Permit Fees | 69 | 0 | 0 | 2,200 | 4,200 | 2,000 | 91% |
| 54603500 - Outside Services CC | 2,064 | 45,117 | 37,140 | 0 | 0 | 0 | 0% |
| 53704000 - Outside Services | 1,732,371 | 1,925,334 | 2,463,042 | 2,675,781 | 2,638,920 | (36,861) | (1%) |
| Total Outside Services | 2,036,708 | 2,252,750 | 2,829,913 | 2,961,494 | 2,900,604 | (60,890) | (2%) |
| Repairs and Maintenance | | | | | | | |
| 53701000 - Equipment Repair & Maint | 285,946 | 694,940 | 653,177 | 801,623 | 620,382 | (181,241) | (23%) |
| 53702000 - Street Repair & Maint | 0 | 0 | 6,218 | 3,500 | 5,000 | 1,500 | 43% |
| 53702500 - Building Repair & Maint | 360,811 | 237,899 | 226,648 | 395,054 | 358,930 | (36,124) | (9%) |
| 53703000 - Elevator /Lift Maintenance | 10,644 | 17,207 | 464 | 11,099 | 11,119 | 20 | 0% |
| 53703500 - Water Softener | 3,122 | 4,070 | 0 | 4,083 | 4,242 | 159 | 4% |
| Total Repairs and Maintenance | 660,523 | 954,116 | 886,508 | 1,215,359 | 999,673 | (215,686) | (18%) |
| Other Operating Expense | | | | | | | |
| 53604000 - Pest Control Fees | 8,095 | 4,402 | 15,510 | 19,815 | 20,782 | 967 | 5% |
| 53801000 - Mileage & Meal Allowance | 9,701 | 2,823 | 3,811 | 14,244 | 13,288 | (956) | (7%) |
| 53801500 - Travel & Lodging | 5,793 | 1,579 | 5 | 6,259 | 8,000 | 1,741 | 28% |
| 53802000 - Uniforms | 113,695 | 98,880 | 106,246 | 128,010 | 125,279 | (2,731) | (2%) |
| 53802500 - Dues & Memberships | 15,075 | 12,695 | 14,355 | 20,418 | 18,381 | (2,037) | (10%) |
| 53803000 - Subscriptions & Books | 9,489 | 6,151 | 14,978 | 10,576 | 17,488 | 6,911 | 65% |
| 53803500 - Training & Education | 54,717 | 20,266 | 34,516 | 86,168 | 111,869 | 25,701 | 30% |
| 53804000 - Staff Support | 68,181 | 45,144 | 64,087 | 101,900 | 121,230 | 19,330 | 19% |
| 53901000 - Benefit Administrative Fees | 8,452 | 2,459 | 4,088 | 4,000 | 4,000 | 0 | 0% |
| 53901500 - Volunteer Support | 10,397 | 1,479 | 277 | 14,850 | 22,600 | 7,750 | 52% |
| 53902000 - Physical Examinations | 49,284 | 33,747 | 48,677 | 42,100 | 50,000 | 7,900 | 19% |
| 53902500 - Recruiting Fees | 61,929 | 41,650 | 65,357 | 90,000 | 90,000 | 0 | 0% |
| 53903000 - Safety | 79,620 | 59,715 | 75,266 | 93,802 | 100,768 | 6,966 | 7% |
| 54001000 - Board Relations | 6,172 | 3,129 | 10,682 | 13,005 | 16,980 | 3,975 | 31% |
| 54001500 - Public Relations | 40,168 | 24,112 | 6,059 | 1,000 | 0 | (1,000) | (100%) |
| 54002000 - Postage | 16,445 | 33,727 | 35,879 | 53,610 | 40,530 | (13,079) | (24%) |
| 54002500 - Filing Fees / Permits | 37,039 | 51,048 | 148,093 | 148,103 | 174,585 | 26,482 | 18% |
| 54502500 - Cable Promotions | 4,094 | 0 | 0 | 3,000 | 2,500 | (500) | (17%) |
| Total Other Operating Expense | 598,345 | 443,005 | 647,885 | 850,861 | 938,281 | 87,419 | 10% |
| Income, Property, and Sales Tax | | | | | | | |
| 54301000 - State & Federal Income Taxes | 32,003 | 593,124 | (548,927) | 1,000 | 1,000 | 0 | 0% |
| 54301500 - State & Local Taxes | 122,405 | 122,270 | 40,471 | 23,242 | 31,370 | 8,128 | 35% |
| 54302000 - Property Taxes | 3,151 | 3,525 | 3,151 | 3,580 | 3,621 | 41 | 1% |
| Total Income, Property, and Sales Tax | 157,559 | 718,920 | (505,305) | 27,822 | 35,991 | 8,169 | 29% |
| Insurance | | | | | | | |
| 54401000 - Hazard & Liability Insurance | 1,280,014 | 1,739,534 | 2,261,770 | 2,426,418 | 2,660,249 | 233,832 | 10% |
| 54401500 - D&O Liability | 57,343 | 55,406 | 63,781 | 69,400 | 82,853 | 13,453 | 19% |
| 54402000 - Property Insurance | 29,655 | 205,359 | 326,200 | 324,866 | 225,714 | (99,152) | (31%) |
| 54402500 - Auto Liability Insurance | 4,434 | 1,163 | 895 | 10,000 | 7,500 | (2,500) | (25%) |
| 54403000 - General Liability Insurance | 2,656 | 7,088 | 2,785 | 3,960 | 3,950 | (10) | 0% |
| 54403500 - Property Damage | 263 | 0 | 2,892 | 10,000 | 7,500 | (2,500) | (25%) |
| Total Insurance | 1,374,364 | 2,008,550 | 2,658,323 | 2,844,643 | 2,987,766 | 143,123 | 5% |
| Cable Programming/Copyright/Franchise | | | | | | | |
| 54501000 - Cable - Programming Fees | 4,828,389 | 3,536,870 | 3,751,938 | 4,015,000 | 4,200,000 | 185,000 | 5% |
| 54502000 - Cable - City of Laguna Woods Franchise Fees | 299,191 | 255,185 | 214,570 | 313,000 | 215,500 | (97,500) | (31%) |
| Total Cable Programming/Copyright/Franchise | 5,127,580 | 3,792,055 | 3,966,508 | 4,328,000 | 4,415,500 | 87,500 | 2% |

OPERATING FUND ONLY

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**Golden Rain Foundation of Laguna Woods
Budget Comparison Report by Account
12/31/2023**

Attachment 3

GOLDEN RAIN FOUNDATION

| | <u>2019 Actuals</u> | <u>2020 Actuals</u> | <u>2021 Actuals</u> | <u>2022 Budget</u> | <u>2023 Budget</u> | <u>Assessment Increase/ (Decrease)</u> | <u>VAR %</u> |
|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|--------------|
| Net Allocation to Mutuals | | | | | | | |
| 48501000 - Allocated To Grf Departments | (6,389,122) | (6,578,836) | (6,748,979) | (7,650,358) | (7,184,671) | 465,687 | 6% |
| 48502500 - Mutual General Operating | (5,382) | 0 | 0 | 0 | 0 | 0 | 0% |
| 54602500 - Allocated Expenses | 3,847,280 | 3,678,169 | 3,973,664 | 4,701,287 | 4,309,622 | (391,664) | (8%) |
| Total Net Allocation To Mutuals | <u>(2,547,224)</u> | <u>(2,900,667)</u> | <u>(2,775,316)</u> | <u>(2,949,071)</u> | <u>(2,875,049)</u> | <u>74,022</u> | <u>3%</u> |
| Uncollectible Accounts | | | | | | | |
| 54602000 - Bad Debt Expense | 9,432 | 1,416 | 12,184 | 12,100 | 12,100 | 0 | 0% |
| Total Uncollectible Accounts | <u>9,432</u> | <u>1,416</u> | <u>12,184</u> | <u>12,100</u> | <u>12,100</u> | <u>0</u> | <u>0%</u> |
| (Gain)/Loss on Sale or Trade | | | | | | | |
| 54101000 - (Gain)/Loss - Warehouse Sales | (520) | (56,922) | (180,899) | (25,000) | 0 | 25,000 | 100% |
| Total (Gain)/Loss on Sale or Trade | <u>(520)</u> | <u>(56,922)</u> | <u>(180,899)</u> | <u>(25,000)</u> | <u>0</u> | <u>25,000</u> | <u>100%</u> |
| Total Expenses | <u>37,695,827</u> | <u>34,235,941</u> | <u>36,003,316</u> | <u>41,271,681</u> | <u>43,110,285</u> | <u>1,838,605</u> | <u>4%</u> |
| Excess of Revenues Over Expenses | <u>(\$29,015,431)</u> | <u>(\$26,342,675)</u> | <u>(\$27,554,271)</u> | <u>(\$31,103,031)</u> | <u>(\$32,753,579)</u> | <u>\$1,650,548</u> | <u>5%</u> |

Laguna Woods Village Summary of Department Allocations

| | 2023 Plan | GRF | United | Third |
|---|---------------------|--------------------|--------------------|--------------------|
| OFFICE OF THE CEO | \$1,640,918 | \$801,972 | \$452,931 | \$386,014 |
| 100 - OFFICE OF THE CEO | 1,620,182 | 672,988 | 473,253 | 473,941 |
| 240 - COMMUNITY SERVICES | 20,736 | 128,984 | (20,322) | (87,927) |
| MEDIA AND COMMUNICATIONS | \$2,542,279 | \$2,542,279 | \$0 | \$0 |
| 010 - MEDIA AND COMMUNICATIONS ADMIN | 692,960 | 692,960 | 0 | 0 |
| 020 - CABLE TV NETWORK | 3,655,010 | 3,655,010 | 0 | 0 |
| 030 - TV STUDIO | 410,055 | 410,055 | 0 | 0 |
| 040 - MEDIA SERVICES | (298,339) | (298,339) | 0 | 0 |
| 050 - INTERNET SERVICE | (1,917,405) | (1,917,405) | 0 | 0 |
| DEPARTMENT OF INFORMATION SERVICES | \$3,436,611 | \$2,118,964 | \$795,730 | \$521,918 |
| 360 - INFORMATION SERVICES | 1,661,180 | 1,661,180 | 0 | 0 |
| 200 - RESIDENT SERVICES ADMIN | 282,403 | 81,134 | 121,552 | 79,716 |
| 950 - PROPERTY SERVICES | 1,493,028 | 376,650 | 674,177 | 442,201 |
| DEPARTMENT OF GENERAL SERVICES | \$8,082,065 | \$5,200,899 | \$1,164,313 | \$1,716,853 |
| 902 - GENERAL SERVICES ADMIN | 32,827 | 32,827 | 0 | 0 |
| 320 - COMMUNITY CENTER FACILITY | 1,040,065 | 1,040,065 | 0 | 0 |
| 935 - JANITORIAL | 1,347,811 | 100 | 397,860 | 949,851 |
| 936 - STREETS & SIDEWALKS | 2,007,508 | 474,052 | 766,454 | 767,002 |
| 940 - SERVICE CENTER | 200,674 | 200,674 | 0 | 0 |
| 945 - GRF JANITORIAL | 1,475,294 | 1,475,294 | 0 | 0 |
| 960 - FLEET MAINTENANCE | 217,963 | 217,963 | 0 | 0 |
| 970 - TRANSPORTATION | 1,759,924 | 1,759,924 | 0 | 0 |
| DEPARTMENT OF FINANCIAL SERVICES | \$3,413,630 | \$1,857,928 | \$778,832 | \$776,871 |
| 300 - FINANCIAL SERVICES | 2,471,228 | 1,247,649 | 619,540 | 604,040 |
| 241 - MAIL AND COPY SERVICE | 346,948 | 143,158 | 104,470 | 99,320 |
| 311 - WAREHOUSE | 176,130 | 147,149 | 16,085 | 12,896 |
| 370 - PURCHASING | 418,325 | 318,972 | 38,737 | 60,615 |
| 380 - TAXES | 1,000 | 1,000 | 0 | 0 |
| DEPARTMENT OF SECURITY SERVICES | \$7,455,100 | \$6,582,665 | \$463,021 | \$409,414 |
| 400 - SECURITY SERVICES | 6,297,289 | 5,917,023 | 197,789 | 182,476 |
| 210 - COMPLIANCE | 586,907 | 94,737 | 265,232 | 226,938 |
| 220 - SOCIAL SERVICES | 570,905 | 570,905 | 0 | 0 |
| DEPARTMENT OF LANDSCAPE SERVICES | \$14,656,563 | \$1,524,142 | \$5,754,399 | \$7,378,022 |
| 500 - LANDSCAPE ADMIN | 1,061,759 | 450,640 | 253,034 | 358,085 |
| 510 - IMPROVEMENT/ RESTORATION | 355,488 | 0 | 177,744 | 177,744 |
| 511 - NURSERY/COMPOSTING | 477,732 | 35,400 | 192,001 | 250,331 |
| 520 - GRF GROUNDS MAINTENANCE | 627,964 | 627,964 | 0 | 0 |
| 530 - GROUNDS MAINTENANCE | 6,926,075 | 22,784 | 2,890,858 | 4,012,433 |
| 540 - IRRIGATION | 2,077,278 | 184,649 | 834,922 | 1,057,707 |
| 550 - SMALL EQUIPMENT REPAIR | 431,553 | 31,072 | 192,214 | 208,268 |
| 560 - PEST CONTROL | 783,856 | 54,948 | 315,267 | 413,641 |
| 570 - TREE MAINTENANCE | 1,914,859 | 116,685 | 898,360 | 899,814 |

**Laguna Woods Village
Summary of Department Allocations**

| | 2023 Plan | GRF | United | Third |
|---|----------------------|----------------------|---------------------|---------------------|
| DEPARTMENT OF RECREATION SERVICES | \$6,728,081 | \$6,728,081 | \$0 | \$0 |
| 600 - RECREATION ADMIN | 401,588 | 401,588 | 0 | 0 |
| 521 - GARDEN CENTERS | 164,515 | 164,515 | 0 | 0 |
| 580 - GOLF MAINT - 27 HOLE | 598,229 | 598,229 | 0 | 0 |
| 581 - GOLF MAINTENANCE - 9 HOLE | 110,951 | 110,951 | 0 | 0 |
| 602 - BAR SERVICES | 12,443 | 12,443 | 0 | 0 |
| 603 - LIBRARY | 30,048 | 30,048 | 0 | 0 |
| 611 - CLUBHOUSE 1 | 452,883 | 452,883 | 0 | 0 |
| 612 - CLUBHOUSE 2 | 499,744 | 499,744 | 0 | 0 |
| 613 - PERFORMING ARTS CENTER | 544,102 | 544,102 | 0 | 0 |
| 614 - CLUBHOUSE 4 | 452,158 | 452,158 | 0 | 0 |
| 615 - CLUBHOUSE 5 | 435,795 | 435,795 | 0 | 0 |
| 616 - CLUBHOUSE 6 | 243,613 | 243,613 | 0 | 0 |
| 617 - CLUBHOUSE 7 | 286,155 | 286,155 | 0 | 0 |
| 620 - EQUESTRIAN | 432,642 | 432,642 | 0 | 0 |
| 670 - GOLF OPERATIONS - 27 HOLE | 491,602 | 491,602 | 0 | 0 |
| 672 - VILLAGE GREENS CAFÉ | (15,496) | (15,496) | 0 | 0 |
| 680 - GOLF OPERATIONS - 9 HOLE | 116,282 | 116,282 | 0 | 0 |
| 690 - AQUATICS | 928,243 | 928,243 | 0 | 0 |
| 691 - FITNESS | 542,584 | 542,584 | 0 | 0 |
| DEPARTMENT OF HUMAN RESOURCE SERVICES | \$16,986,905 | \$3,268,027 | \$4,698,685 | \$9,020,194 |
| 700 - HUMAN RESOURCE SERVICES | 434,669 | 268,019 | 83,325 | 83,325 |
| 350 - INSURANCE | 16,552,236 | 3,000,008 | 4,615,360 | 8,936,869 |
| DEPARTMENT OF MAINTENANCE & CONSTRUCTION | \$35,393,800 | \$2,128,623 | \$19,059,562 | \$14,205,614 |
| 900 - MAINTENANCE OPERATIONS | 1,414,312 | 321,580 | 534,028 | 558,704 |
| 904 - MAINTENANCE SERVICES | 4,626,204 | 97,199 | 2,721,988 | 1,807,017 |
| 909 - DAMAGE RESTORATION | 3,970,436 | 59,732 | 1,940,917 | 1,969,787 |
| 910 - BUILDING MAINTENANCE | 3,142,755 | 226,872 | 1,564,577 | 1,351,306 |
| 911 - APPLIANCE | 1,229,783 | 11,635 | 1,050,058 | 168,090 |
| 912 - CARPENTRY | 4,204,577 | 212,837 | 1,856,993 | 2,134,746 |
| 913 - ELECTRICAL | 1,073,671 | 104,211 | 804,814 | 164,645 |
| 914 - PLUMBING | 3,932,858 | 82,937 | 2,864,845 | 985,076 |
| 917 - INTERIOR COMPONENTS | 1,471,755 | 136,157 | 1,279,473 | 56,125 |
| 920 - CONSTRUCTION/PROJECT MANAGEMENT | 6,041,443 | 488,171 | 2,390,871 | 3,162,401 |
| 925 - MANOR ALTERATIONS AND PERMITS | 549,788 | 3,500 | 324,256 | 222,032 |
| 926 - FACILITIES MANAGEMENT | 136,486 | 118,963 | 0 | 17,523 |
| 932 - PAINT | 3,599,731 | 264,829 | 1,726,742 | 1,608,160 |
| NON WORK CENTER | \$16,270,060 | (\$6,325,600) | \$16,711,652 | \$5,884,008 |
| TOTAL | \$116,606,013 | \$26,427,979 | \$49,879,126 | \$40,298,908 |

**Laguna Woods Village
Department Staffing Report
Full Time Equivalents**

| | 2022 | 2023 | 2023 | 2022 Plan | 2023 Plan | Variance to 2022 Plan | | 2023 | | |
|---|---------------|-----------------|---------------|---------------------|---------------------|-----------------------|-----------------|---------------------|---------------------|---------------------|
| | Plan | Plan Authorized | Plan Funded | | Total | Funded Total | Inc/(Dec) Total | Inc/(Dec) Total % | GRF | United |
| ALL DEPARTMENTS | 734.19 | 735.97 | 711.47 | \$55,078,615 | \$56,451,436 | \$1,372,821 | 2.5% | \$26,455,337 | \$15,537,634 | \$14,458,465 |
| Office of the CEO | 19.50 | 18.50 | 18.50 | \$1,979,562 | \$2,014,496 | \$34,934 | 1.8% | \$533,061 | \$738,207 | \$743,228 |
| 100 Office of the CEO | 9.00 | 7.50 | 7.50 | 1,266,887 | 1,133,555 | (133,332) | -10.5% | 377,927 | 377,814 | 377,814 |
| 240 Community Services | 10.50 | 11.00 | 11.00 | 712,675 | 880,941 | 168,266 | 23.6% | 155,134 | 360,393 | 365,414 |
| Department of Media and Communications | 23.35 | 23.15 | 21.65 | \$2,178,970 | \$2,206,504 | \$27,534 | 1.3% | \$2,206,504 | \$0 | \$0 |
| 010 Media and Communications Admin | 3.50 | 4.30 | 4.30 | 429,403 | 546,621 | 117,218 | 27.3% | 546,621 | - | - |
| 020 Cable TV Network | 11.10 | 10.10 | 10.10 | 957,390 | 919,948 | (37,442) | -3.9% | 919,948 | - | - |
| 030 TV Studio | 6.50 | 6.50 | 5.00 | 490,393 | 425,647 | (64,746) | -13.2% | 425,647 | - | - |
| 040 Media Services | 2.25 | 2.25 | 2.25 | 301,784 | 314,288 | 12,504 | 4.1% | 314,288 | - | - |
| Department of Information Services | 36.00 | 38.00 | 36.00 | \$2,812,200 | \$2,933,560 | \$121,360 | 4.3% | \$1,821,224 | \$671,740 | \$440,595 |
| 360 Information Systems | 11.00 | 11.00 | 11.00 | 1,212,340 | 1,296,387 | 84,047 | 6.9% | 1,296,387 | - | - |
| 200 Resident Services Admin | 5.00 | 4.00 | 4.00 | 420,105 | 360,553 | (59,552) | -14.2% | 166,107 | 117,432 | 77,014 |
| 950 Property Services | 20.00 | 23.00 | 21.00 | 1,179,755 | 1,276,620 | 96,864 | 8.2% | 358,730 | 554,308 | 363,581 |
| Department of General Services | 87.00 | 87.00 | 82.00 | \$6,011,718 | \$5,882,068 | (\$129,650) | -2.2% | \$3,830,226 | \$769,939 | \$1,281,902 |
| 902 General Services Admin | 4.00 | 4.00 | 4.00 | 414,347 | 407,159 | (7,188) | -1.7% | 407,159 | - | - |
| 935 Janitorial | 18.00 | 18.00 | 18.00 | 1,121,964 | 1,159,868 | 37,903 | 3.4% | - | 347,380 | 812,487 |
| 936 Streets and Sidewalks | 17.00 | 17.00 | 15.00 | 1,306,855 | 1,198,408 | (108,448) | -8.3% | 306,434 | 422,559 | 469,415 |
| 945 GRF Janitorial | 17.00 | 17.00 | 15.00 | 1,067,812 | 974,113 | (93,699) | -8.8% | 974,113 | - | - |
| 960 Fleet Maintenance | 12.00 | 12.00 | 12.00 | 1,028,967 | 1,065,394 | 36,427 | 3.5% | 1,065,394 | - | - |
| 970 Transportation | 19.00 | 19.00 | 18.00 | 1,071,772 | 1,077,126 | 5,353 | 0.5% | 1,077,126 | - | - |
| Department of Financial Services | 31.00 | 30.50 | 30.00 | \$2,906,494 | \$2,885,513 | (\$20,981) | -0.7% | \$1,693,128 | \$590,372 | \$602,014 |
| 300 Financial Services | 20.00 | 19.50 | 19.00 | 2,027,934 | 2,012,112 | (15,822) | -0.8% | 1,006,056 | 503,028 | 503,028 |
| 241 Mail and Copy Service | 3.00 | 3.00 | 3.00 | 188,945 | 210,175 | 21,230 | 11.2% | 155,445 | 28,458 | 26,272 |
| 311 Warehouse | 3.00 | 3.00 | 3.00 | 238,798 | 250,401 | 11,603 | 4.9% | 216,848 | 20,658 | 12,896 |
| 370 Purchasing | 5.00 | 5.00 | 5.00 | 450,817 | 412,825 | (37,992) | -8.4% | 314,779 | 38,228 | 59,818 |
| Department of Security Services | 117.55 | 118.03 | 115.03 | \$6,345,668 | \$6,909,036 | \$563,368 | 8.9% | \$5,966,885 | \$491,455 | \$450,696 |
| 400 Security Services | 105.55 | 104.03 | 101.03 | 5,327,818 | 5,661,799 | 333,980 | 6.3% | 5,324,356 | 175,516 | 161,927 |
| 210 Compliance | 7.00 | 8.00 | 8.00 | 577,261 | 702,088 | 124,827 | 21.6% | 97,379 | 315,939 | 288,769 |
| 220 Social Services | 5.00 | 6.00 | 6.00 | 440,589 | 545,150 | 104,561 | 23.7% | 545,150 | - | - |

**Laguna Woods Village
Department Staffing Report
Full Time Equivalents**

| | 2022 | 2023 | 2023 | 2022 Plan | 2023 Plan | Variance to 2022 Plan | | 2023 | | |
|--|---------------|-----------------|---------------|---------------------|---------------------|-----------------------|-----------------|---------------------|---------------------|---------------------|
| | Plan | Plan Authorized | Plan Funded | | Total | Funded Total | Inc/(Dec) Total | Inc/(Dec) Total % | GRF | United |
| ALL DEPARTMENTS | 734.19 | 735.97 | 711.47 | \$55,078,615 | \$56,451,436 | \$1,372,821 | 2.5% | \$26,455,337 | \$15,537,634 | \$14,458,465 |
| Department of Landscape Services | 146.50 | 147.50 | 146.50 | \$10,619,915 | \$11,137,112 | \$517,196 | 4.9% | \$1,647,595 | \$4,335,906 | \$5,153,612 |
| 500 Landscape Admin | 11.00 | 12.00 | 12.00 | 1,113,180 | 1,259,089 | 145,908 | 13.1% | 769,807 | 202,587 | 286,694 |
| 510 Improvement/Restoration | 5.00 | - | - | 351,026 | 344,738 | (6,288) | -1.8% | - | 172,369 | 172,369 |
| 511 Nursery/Composting | 5.00 | 5.00 | 5.00 | 366,329 | 363,853 | (2,476) | -0.7% | 26,961 | 146,233 | 190,659 |
| 520 GRF Grounds Maintenance | 8.00 | 8.00 | 8.00 | 503,033 | 534,921 | 31,888 | 6.3% | 534,921 | - | - |
| 530 Grounds Maintenance | 82.50 | 86.50 | 85.50 | 5,202,379 | 5,383,493 | 181,113 | 3.5% | 19,381 | 2,467,255 | 2,896,857 |
| 540 Irrigation | 17.00 | 17.00 | 17.00 | 1,493,192 | 1,525,014 | 31,822 | 2.1% | 129,931 | 613,818 | 781,265 |
| 550 Small Equipment Repair | 4.00 | 4.00 | 4.00 | 315,175 | 327,301 | 12,126 | 3.8% | 23,566 | 145,780 | 157,956 |
| 560 Pest Control | 6.00 | 7.00 | 7.00 | 523,717 | 627,207 | 103,490 | 19.8% | 43,967 | 252,263 | 330,977 |
| 570 Tree Maintenance | 8.00 | 8.00 | 8.00 | 751,884 | 771,497 | 19,613 | 2.6% | 99,061 | 335,601 | 336,835 |
| Department of Recreation Services | 84.79 | 84.79 | 79.79 | \$5,402,227 | \$5,587,898 | \$185,672 | 3.4% | \$5,587,899 | \$0 | \$0 |
| 600 Recreation Admin | 12.60 | 5.00 | 5.00 | 764,603 | 534,933 | (229,670) | -30.0% | 534,933 | - | - |
| 521 Garden Centers | 2.00 | 2.00 | 2.00 | 136,736 | 142,563 | 5,827 | 4.3% | 142,563 | - | - |
| 580 Golf Maintenance 27-Hole | 17.64 | 17.64 | 17.64 | 1,343,193 | 1,390,581 | 47,387 | 3.5% | 1,390,581 | - | - |
| 581 Golf Maintenance 9-Hole | 2.00 | 2.00 | 2.00 | 143,578 | 147,829 | 4,251 | 3.0% | 147,829 | - | - |
| 602 Bar Services | 0.60 | 0.60 | 0.60 | 27,598 | 29,820 | 2,223 | 8.1% | 29,820 | - | - |
| 611 Clubhouse 1 | 3.00 | 4.40 | 3.40 | 176,826 | 194,350 | 17,523 | 9.9% | 194,350 | - | - |
| 612 Clubhouse 2 | 2.70 | 4.00 | 4.00 | 176,753 | 237,372 | 60,619 | 34.3% | 237,372 | - | - |
| 613 Performing Arts Center | 6.75 | 7.50 | 5.50 | 420,654 | 444,651 | 23,997 | 5.7% | 444,651 | - | - |
| 614 Clubhouse 4 | 2.83 | 3.33 | 3.33 | 202,240 | 238,803 | 36,563 | 18.1% | 238,803 | - | - |
| 615 Clubhouse 5 | 3.70 | 4.20 | 3.20 | 222,930 | 204,714 | (18,216) | -8.2% | 204,714 | - | - |
| 616 Clubhouse 6 | 0.20 | 1.80 | 1.80 | 19,181 | 102,619 | 83,438 | 435.0% | 102,619 | - | - |
| 617 Clubhouse 7 | 1.30 | 3.00 | 3.00 | 76,121 | 160,796 | 84,675 | 111.2% | 160,796 | - | - |
| 620 Equestrian | 5.33 | 5.58 | 5.58 | 317,449 | 380,900 | 63,450 | 20.0% | 380,900 | - | - |
| 670 Golf Operations 27-Hole | 12.28 | 12.64 | 12.64 | 659,093 | 701,008 | 41,916 | 6.4% | 701,008 | - | - |
| 680 Golf Operations 9-Hole | 1.96 | 2.10 | 2.10 | 70,538 | 82,504 | 11,966 | 17.0% | 82,504 | - | - |
| 690 Aquatics | 1.00 | 1.00 | 1.00 | 95,945 | 97,519 | 1,574 | 1.6% | 97,519 | - | - |
| 691 Fitness | 8.90 | 8.00 | 7.00 | 548,787 | 496,937 | (51,850) | -9.4% | 496,937 | - | - |
| Department of Human Resource Services | 9.40 | 9.40 | 9.40 | \$938,006 | \$991,741 | \$53,735 | 5.7% | \$991,741 | \$0 | \$0 |
| 700 Human Resource Services | 9.40 | 9.40 | 9.40 | 938,006 | 991,741 | 53,735 | 5.7% | 991,741 | - | - |

**Laguna Woods Village
Department Staffing Report
Full Time Equivalents**

| | 2022 | 2023 | 2023 | 2022 Plan | 2023 Plan | Variance to 2022 Plan | | 2023 | | |
|---|---------------|-----------------|---------------|---------------------|---------------------|-----------------------|-----------------|---------------------|---------------------|---------------------|
| | Plan | Plan Authorized | Plan Funded | | Total | Funded | Inc/(Dec) Total | Inc/(Dec) Total % | GRF | United |
| ALL DEPARTMENTS | 734.19 | 735.97 | 711.47 | \$55,078,615 | \$56,451,436 | \$1,372,821 | 2.5% | \$26,455,337 | \$15,537,634 | \$14,458,465 |
| Department of Maintenance & Construction | 179.10 | 179.10 | 172.60 | \$15,883,856 | \$15,903,508 | \$19,653 | 0.1% | \$2,177,078 | \$7,940,015 | \$5,786,416 |
| 900 Maintenance Operations | 7.00 | 7.00 | 7.00 | 817,890 | 848,546 | 30,656 | 3.7% | 203,651 | 319,987 | 324,908 |
| 904 Maintenance Services | 8.00 | 8.00 | 7.00 | 652,114 | 598,355 | (53,759) | -8.2% | 160,778 | 250,591 | 186,986 |
| 909 Damage Restoration | 10.00 | 10.00 | 9.00 | 961,076 | 784,505 | (176,571) | -18.4% | 30,831 | 383,701 | 369,973 |
| 910 Building Maintenance | 10.00 | 10.00 | 9.50 | 846,269 | 890,746 | 44,477 | 5.3% | 316,215 | 293,946 | 280,585 |
| 911 Appliance | 5.00 | 5.00 | 5.00 | 441,159 | 447,636 | 6,477 | 1.5% | 3,491 | 366,435 | 77,710 |
| 912 Carpentry | 36.80 | 37.80 | 35.80 | 3,272,797 | 3,272,639 | (158) | 0.0% | 154,796 | 1,442,579 | 1,675,264 |
| 913 Electrical | 9.00 | 9.00 | 9.00 | 797,503 | 819,554 | 22,051 | 2.8% | 81,136 | 612,043 | 126,375 |
| 914 Plumbing | 23.80 | 23.80 | 22.80 | 2,161,423 | 2,135,597 | (25,826) | -1.2% | 59,370 | 1,511,148 | 565,079 |
| 917 Interior Components | 7.00 | 7.00 | 7.00 | 632,791 | 650,197 | 17,407 | 2.8% | 107,868 | 515,737 | 26,593 |
| 920 Construction/Project Management | 7.00 | 7.00 | 7.00 | 789,285 | 869,048 | 79,763 | 10.1% | 363,784 | 253,241 | 252,024 |
| 925 Manor Alterations and Permits | 16.00 | 16.00 | 16.00 | 1,210,038 | 1,324,799 | 114,761 | 9.5% | - | 674,190 | 650,609 |
| 926 Facilities Management | 5.00 | 5.00 | 5.00 | 478,214 | 492,230 | 14,015 | 2.9% | 477,463 | - | 14,767 |
| 932 Paint | 34.50 | 33.50 | 32.50 | 2,823,296 | 2,769,655 | (53,641) | -1.9% | 217,695 | 1,316,417 | 1,235,543 |

STAFF REPORT

DATE: August 8, 2022
FOR: Board of Directors
SUBJECT: 2023 Capital Plan Proposals

RECOMMENDATION

Staff recommends the Board review the proposed 2023 Capital Plan and provide direction for change or revision at the meeting on August 8, 2022, if necessary.

BACKGROUND

At its May, June, and July meetings, the GRF Board reviewed a Five-Year Capital Improvement Plan (CIP) (see Attachment 6A) to prioritize upcoming projects. Based on input received at the meetings and subsequent discussions, staff have refined the CIP as included in this agenda.

The CIP of this corporation reflects the funding necessary to maintain, repair, replace or restore major common-area components with funding provided from various reserve funds over the next 30 years.

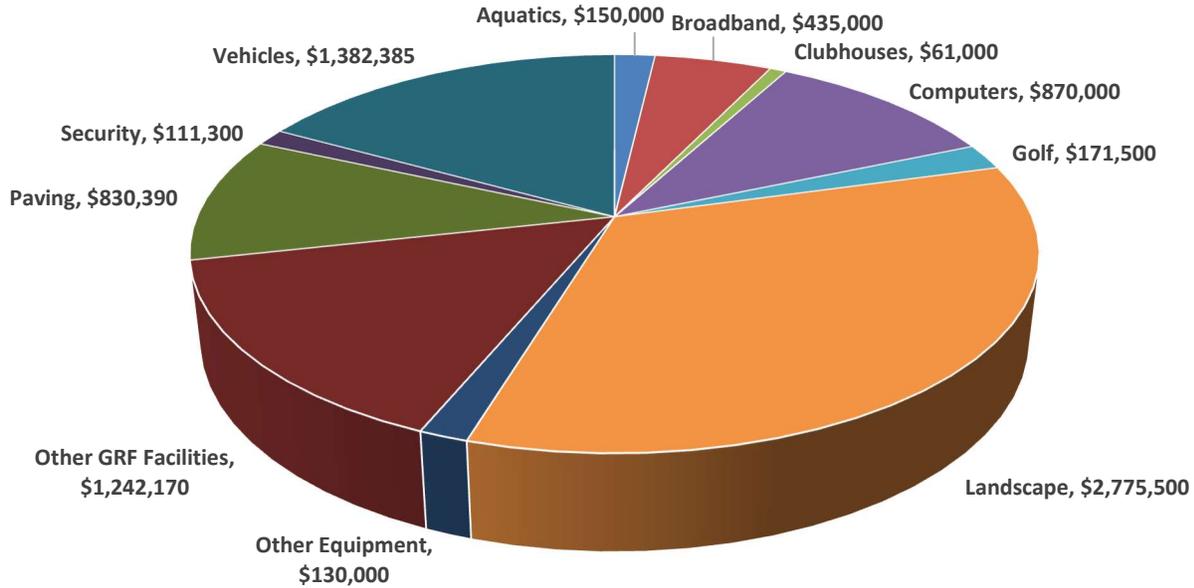
- The Equipment Reserve Fund is used for the purchase of new and replacement equipment, including but not limited to vehicles, machinery, office equipment, and furniture. This fund receives monies through assessments, investment earnings, and a transfer of operating surplus if directed by the board.
- The Facilities Reserve Fund is used for the acquisition, addition, replacement or improvement of Foundation and Trust facilities and their components. This fund receives monies through assessments, investment earnings, and a transfer of operating surplus if directed by the board.
- Trust Facilities Fee Fund accumulates fees charged at the time of title transfer, generating revenue to maintain and improve the recreational and other amenities available to all residents of Laguna Woods Village. These monies are transferred by the board, as needed, to fund projects included in this plan.

A narrower focus over the next five years is provided by the CIP. This document detail the proposed projects and budgetary estimates for all GRF equipment and facility needs. A summary of the five-year CIP is reflected in Table 1 below. Annual funding is obtained as part of the business planning process.

Table 1

| | Proposed 2023 | Estimated 2024 | Estimated 2025 | Estimated 2026 | Estimated 2027 | TOTAL |
|--------------|------------------|-------------------|-------------------|-------------------|-------------------|--------------|
| CIP Total | \$8,159,245 | \$15,065,400 | \$10,086,385 | \$9,417,460 | \$10,741,880 | \$53,470,370 |

The proposed 2023 funding of \$8,159,245 is \$4,773,555 less than the \$12,932,800 projected for 2023 in the current year reserves plan, primarily attributable to deferral of Clubhouse 1 improvements to reflect a more realistic timeline. A pie graph of proposed expenditures is presented below:



FINANCIAL ANALYSIS

The proposed projects for 2023 total \$8,159,245, as detailed below. This report provides a brief description of each project recommended for the upcoming budget year, divided into the categories commensurate with the location of the projects.

| | Equipment | Facilities | Total |
|--------------------------------------|-----------|------------|------------------|
| Aquatics | | | \$150,000 |
| CH 1 Pool Replastering | | \$100,000 | \$100,000 |
| CH 2 Pool Deck Resurfacing | | \$25,000 | \$25,000 |
| CH 5 Commercial Pool Equipment/Pumps | \$25,000 | | \$25,000 |

- Funding of \$100,000 is recommended to replace the deteriorated plaster surface coating for the Clubhouse 1 pool. The plaster is exhibiting major cracking and discoloration due to surpassing its useful life.
- Funding of \$25,000 is recommended to resurface the Clubhouse 2 pool deck. The pool deck paint is severely chipped and will be removed and recoated with a compatible surface treatment to withstand the elements and usage.
- Funding of \$25,000 is recommended to replace the CH 5 pool pumps and associated equipment at Clubhouse 5. The equipment has surpassed its useful life and needs to be replaced.

| | Equipment | Facilities | Total |
|--|-----------|------------|------------------|
| Broadband Services | | | \$435,000 |
| Set Top Boxes | \$200,000 | | \$200,000 |
| Infrastructure | \$200,000 | | \$200,000 |
| Village Television Studio Equipment (Server) | \$35,000 | | \$35,000 |

- Funding of \$200,000 is recommended for the purchase of approximately 650 set top boxes for digital video services and replacement of failed units at the end of their useful lives.
- Funding of \$200,000 is recommended to replace aging cable infrastructure. The existing cable infrastructure is 20-years old. It is normal that metal enclosures and underground conduits deteriorate over time. By reinvesting in this infrastructure project, it is anticipated to add an additional 20 years of service to this system. Splitting the nodes for additional service capacity (spectrum/bandwidth) will be needed to support resident bandwidth growth as identified in The Broadband Group analysis. Funds will be utilized to immediately repair failed components and to continue the inspection of the entire network to determine future repairs.
- Funding of \$35,000 is recommended to replace the Village Television video server which was originally purchased in 2015. The video server controls the recording, playback and scheduling of all Village Television programming.

| | Equipment | Facilities | Total |
|-----------------------------------|-----------|------------|-----------------|
| Clubhouses | | | \$61,000 |
| CH 1 Fountain Replaster & Tile | | \$25,000 | \$25,000 |
| CH 1 Mounted Projector – Ballroom | \$20,000 | | \$20,000 |
| CH 5 Stage Lighting - Dimmer Rack | \$10,000 | | \$10,000 |
| CH 5 Projector (Ballroom) | \$6,000 | | \$6,000 |

- For Clubhouse 1, funding of \$25,000 is recommended to replace the deteriorated plaster and tile surface coating for the Clubhouse 1 fountain. The plaster and tile surfacing are exhibiting major cracking and discoloration due to surpassing its useful life. Funding of \$20,000 is recommended to install a mounted projector in the Ballroom.
- For Clubhouse 5, funding of \$10,000 is recommended to improve stage lighting and funding of \$6,000 is recommended for a portable ballroom projector.

| | Equipment | Facilities | Total |
|------------------------------------|-----------|------------|------------------|
| Computers | | | \$870,000 |
| Network Server Hardware & Software | \$500,000 | | \$500,000 |
| Phone System | \$370,000 | | \$370,000 |

- Funding of \$500,000 is recommended for network hardware and software. The current corporate server equipment will be six years old next year and in need of replacement. These servers are the heart of the local area computer network and contain much of the centralized file distribution, computer storage, application databases, community access databases, controls, scanning, and document imaging for all community administrative functions. The computer servers are part of a virtual server hyper-converged computing environment, a pool of host server processors and RAM, in conjunction with a pool of storage arrays providing the hardware necessary for "virtual" software servers to function. The servers and storage hardware have reached the end of their useful life and are necessary to keep operating systems, database management systems, virus control, and backup disaster preparedness systems up to date.
- Funding of \$370,000 is recommended to update the phone system needed to improve the user experience and ease of use. Current phone system is 8 years old and is at the end of support in 2023.

| | Equipment | Facilities | Total |
|------------------------|-----------|------------|------------------|
| Golf Facilities | | | \$171,500 |
| Riding Greens Mower | \$56,500 | | \$56,500 |
| Rough Mower | \$45,000 | | \$45,000 |
| Bunker Rake | \$24,100 | | \$24,100 |
| Greens Roller | \$22,000 | | \$22,000 |
| Push Greens Mower | \$15,600 | | \$15,600 |
| Turf Roller | \$8,300 | | \$8,300 |

- Funding of \$171,500 is recommended for the replacement of various golf facilities maintenance equipment items which have reached the end of their useful life. The equipment is needed to maintain the aesthetic appeal and functionality of the Village golf courses. The 27-Hole Golf Course is one of the most widely used amenities at Laguna Woods Village. The specialized equipment is needed to enable the golf maintenance crew to address specific maintenance needs.

| | Equipment | Facilities | Total |
|---|-------------|------------|--------------------|
| Landscape | | | \$2,775,500 |
| Centralized Irrigation System (Phase 4) | \$2,444,000 | | \$2,444,000 |
| 48" Lawn Mowers (3) | \$108,000 | | \$108,000 |
| Mini Skid Steer Trencher | \$45,000 | | \$45,000 |
| Stump Cutter (Grinder) | \$35,000 | | \$35,000 |
| Gas Power Sprayers (2) | \$13,500 | | \$13,500 |
| Grapple Rakes (2) | \$10,000 | | \$10,000 |
| Plasma Cutter | \$5,000 | | \$5,000 |
| Battery Equipment | \$85,000 | | \$85,000 |
| Repair Shop Electrical Upgrade | \$30,000 | | \$30,000 |

- Funding of \$2,444,000 is recommended for phase 4 of the four-year replacement of the centralized irrigation system. The current centralized irrigation system was installed in 2001. The current system cannot be utilized to track problems in the field, requiring staff to physically visit every system to verify functionality. The GRF Board approved replacement of the system over the course of four years. Initial funding of \$300,000 was approved in 2020 and 2021; \$200,000 was approved in 2022. Based on updated cost estimates, funding for the final phase of \$2,444,000 is recommended in 2023.
- Funding of \$216,500 is recommended to replace mowers and a variety of miscellaneous landscaping equipment that requires replacement due to age.
- Funding of \$115,000 is recommended for battery equipment and to upgrade the repair shop electrical system.

| | Equipment | Facilities | Total |
|--------------------------------------|-----------|------------|------------------|
| Other Equipment | | | \$130,000 |
| Maintenance Operations Equipment | \$50,000 | | \$50,000 |
| Maintenance Services Equipment | \$50,000 | | \$50,000 |
| Miscellaneous Fleet/Paving Equipment | \$30,000 | | \$30,000 |

- Funding of \$50,000 is recommended for building maintenance operations equipment. By including this funding in the Capital Plan, maintenance tools and equipment can be purchased, if needed, without deferring service requests or decreasing productivity.
- Funding of \$50,000 is recommended for maintenance services equipment. Funding for miscellaneous tools and equipment allows for timely purchases of equipment, if needed, to support maintenance service levels.
- Funding of \$30,000 is recommended for the replacement or addition of miscellaneous equipment as needed for fleet, paving, and janitorial use.

| | Equipment | Facilities | Total |
|--|-----------|------------|--------------------|
| Other GRF Facilities | | | \$1,242,170 |
| Building E Design Development and Construction | | \$750,000 | \$750,000 |
| Slope Renovation | | \$167,170 | \$167,170 |
| Miscellaneous Projects | | \$125,000 | \$125,000 |
| Equestrian Center Arena Lighting System | | \$100,000 | \$100,000 |
| Equestrian Center Security Fencing and Gate | | \$75,000 | \$75,000 |
| Equestrian Center Trim and Door Painting | | \$25,000 | \$25,000 |

- Funding of \$750,000 is recommended for Building E design phase. In January 2022, the Board approved a contract for a feasibility study to assess options for replacing the existing Building E structure. The building contains administrative support offices for Landscape, Security, and Maintenance Departments. Upon completion of the feasibility study, the Board will be requested to consider moving forward with the design phase for the project.
- Funding of \$167,170 is recommended for Slope Renovation, previously budgeted in operations. A vendor will be contracted to renovate GRF slopes so in-house crews can continue to provide existing service levels.
- Funding of \$125,000 is recommended for miscellaneous projects. By including this funding in the Capital Plan, unforeseen small capital projects can be completed in an economical and timely fashion without going through the formal board review process required for supplemental appropriations. Projects under \$25,000 will be completed at the discretion of the CEO and projects over \$25,000 must follow normal board approval process.
- Funding of \$100,000 is recommended for a new Equestrian Center Arena Lighting System needed to provide lighting for arenas and pathways. The new lighting will enhance safety for resident boarders and their horses. Many residents prefer to visit the center in the evenings and the lighting will also assist in attracting additional boarders to our facility.
- Funding of \$75,000 is recommended for construction and installation of new security fencing and gate needed to properly secure the facility. The new fencing will also discourage unauthorized personnel from entering the facility after hours.
- Funding of \$25,000 is recommended for Equestrian Center Wood Trim and Stall Door Painting. The wood trim and stall door paint is deteriorated and needs to be repainted to protect the structure from pests and weathering.

| | Equipment | Facilities | Total |
|--------------------------------------|-----------|------------|------------------|
| Paving | | | \$830,390 |
| Asphalt Paving and Sealcoat Programs | | \$630,390 | \$630,390 |
| Parkway Concrete Repairs | | \$200,000 | \$200,000 |

- Funding of \$630,390 is recommended for the Asphalt Paving and Sealcoat Programs. GRF streets and parking lots provide residents vehicular access to their manors and facilities within the Community. The anticipated serviceable life of the new pavement is estimated to be 25 years. The recommended asphalt paving budget is \$544,160 and sealcoat budget is \$86,230. Sealcoat work for GRF pavement is completed on a seven-year cycle.
- Funding of \$200,000 is recommended for parkway concrete repairs. In coordination with paving, staff has identified concrete areas that require repair or replacement. With recommended funding of \$200,000, the parkway concrete repairs program is designed to repair damaged GRF curb/gutter, driveway aprons, and sidewalks adjacent to the planned paving overlay areas prior to asphalt paving work and add curb return ramps, as needed.

| | Equipment | Facilities | Total |
|-----------------------------------|-----------|------------|------------------|
| Security | | | \$111,300 |
| Shepherd's Crook | | \$105,000 | \$105,000 |
| Emergency Portable Generators (2) | \$6,300 | | \$6,300 |

- Funding of \$105,000 is recommended to replace the remaining barbed wire fencing approximately 915 LF along GRF property. The City of Laguna Woods discontinued allowing the use of barbed wire in perimeter barriers in 2017.
- Funding of \$6,300 is recommended for the purchase of two portable generators that will be used for emergencies or power outages to power two Gatehouses at the same time. The generators produce "clean power" that not only can connect to the Gatehouse's transfer switch, but safely power the computers and kiosk which require "clean power."

| | Equipment | Facilities | Total |
|-------------------------------------|-----------|------------|--------------------|
| Vehicles | | | \$1,382,385 |
| Small Pickup Truck (9) | \$227,625 | | \$227,625 |
| Full Size Truck (5) | \$230,145 | | \$230,145 |
| Security Vehicle (4) | \$216,130 | | \$216,130 |
| Transportation Bus | \$200,000 | | \$200,000 |
| Transit Work Van (4) | \$192,660 | | \$192,660 |
| Utility Vehicle (8) | \$118,225 | | \$118,225 |
| Misc Vehicle Purchases | \$100,000 | | \$100,000 |
| Equipment Trailer (3) | \$45,000 | | \$45,000 |
| Equestrian Horse Trailer | \$27,600 | | \$27,600 |
| In-Car Video Surveillance Equipment | \$25,000 | | \$25,000 |

Vehicle Maintenance is responsible for maintenance and repair of the entire Laguna Woods Village vehicle and mobile equipment fleet. Staff strives to extend serviceable life where possible by providing preventive maintenance on equipment. However, as equipment ages, repairs can become more frequent and costly. To minimize expense and downtime, replacement of certain equipment is necessary.

- **REPLACEMENTS:** Staff evaluated the fleet and recommend funding of \$1,382,385 for the vehicle replacements noted above. These components of the fleet are used by various departments to transport crews and equipment to job sites and to perform work. Because the funding is appropriated well in advance of the actual purchase, General Services Fleet Maintenance personnel will reevaluate utilization and repair costs prior to purchase to ensure that the appropriate individual vehicle is selected for replacement.

Prepared By: Jose Campos, Assistant Director of Financial Services

Reviewed By: Steve Hormuth, Director of Financial Services
 Siobhan Foster, Chief Executive Officer

ATTACHMENTS

Attachment 6A: 2023 CIP 5-Year

Attachment 6B: Current Year Reserves Plan as of June 30, 2022

Attachment 6C: Contracted Reserve Study Dated June 20, 2022 – Excerpts, Equipment Fund

Attachment 6D: Contracted Reserve Study Dated June 20, 2022 – Excerpts, Facilities Fund

GOLDEN RAIN FOUNDATION
5 YEAR CAPITAL IMPROVEMENT PLAN

| Category/Fund/Description | 2023 | 2024 | 2025 | 2026 | 2027 | Total |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| Aquatics | | | | | | |
| Equipment Fund | | | | | | |
| CH 5 Pool Heaters | \$ - | \$ 18,000 | \$ - | \$ - | \$ - | \$ 18,000 |
| CH 5 Commercial Pool Equipment/pumps | \$ 25,000 | \$ - | \$ - | \$ - | \$ - | \$ 25,000 |
| CH 1 Pool Cover | \$ - | \$ - | \$ - | \$ - | \$ 15,000 | \$ 15,000 |
| CH 2 Pool Cover | \$ - | \$ - | \$ - | \$ - | \$ 15,000 | \$ 15,000 |
| CH 4 Pool Cover | \$ - | \$ - | \$ - | \$ 15,000 | \$ - | \$ 15,000 |
| Facility Fund | | | | | | |
| CH 1 Pool Plastering | \$ 100,000 | \$ - | \$ - | \$ - | \$ - | \$ 100,000 |
| CH 2 Pool Deck Resurfacing | \$ 25,000 | \$ - | \$ - | \$ - | \$ - | \$ 25,000 |
| CH 2 Pool Replastering | \$ - | \$ - | \$ 55,000 | \$ - | \$ - | \$ 55,000 |
| CH 4 Pool Replastering | \$ - | \$ - | \$ - | \$ - | \$ 55,000 | \$ 55,000 |
| CH 6 Pool Replastering | \$ - | \$ - | \$ - | \$ - | \$ 25,000 | \$ 25,000 |
| Aquatics Total | \$ 150,000 | \$ 18,000 | \$ 55,000 | \$ 15,000 | \$ 110,000 | \$ 348,000 |
| Broadband Services | | | | | | |
| Equipment Fund | | | | | | |
| Board Room Cameras & Equipment | \$ - | \$ 100,000 | \$ - | \$ - | \$ - | \$ 100,000 |
| Broadband Fiber Network Calibration | \$ - | \$ 105,000 | \$ - | \$ - | \$ - | \$ 105,000 |
| Broadband Infrastructure | \$ 200,000 | \$ 250,000 | \$ 250,000 | \$ 250,000 | \$ 250,000 | \$ 1,200,000 |
| Broadband Set Top Boxes | \$ 200,000 | \$ 300,000 | \$ 300,000 | \$ 300,000 | \$ 300,000 | \$ 1,400,000 |
| Broadband Signal Receivers and Transcoders | \$ - | \$ - | \$ 25,000 | \$ - | \$ - | \$ 25,000 |
| Broadband Standby Satellite Dish | \$ - | \$ - | \$ 12,000 | \$ - | \$ - | \$ 12,000 |
| Broadband UPS Battery for Power Supplies | \$ - | \$ - | \$ - | \$ - | \$ 22,000 | \$ 22,000 |
| Control Room Digital Upgrade | \$ - | \$ - | \$ 75,000 | \$ - | \$ - | \$ 75,000 |
| Remote Broadcast Cameras at CHs | \$ - | \$ 100,000 | \$ - | \$ - | \$ - | \$ 100,000 |
| Studio Cameras & Aux. Equipment | \$ - | \$ - | \$ - | \$ - | \$ 150,000 | \$ 150,000 |
| Village Television Studio Equipment (Server) | \$ 35,000 | \$ 17,500 | \$ 17,500 | \$ 17,500 | \$ 17,500 | \$ 105,000 |
| Broadband Services Total | \$ 435,000 | \$ 872,500 | \$ 679,500 | \$ 567,500 | \$ 739,500 | \$ 3,294,000 |
| Clubhouses | | | | | | |
| Equipment Fund | | | | | | |
| CH 1 Commercial Appliances | \$ - | \$ - | \$ - | \$ - | \$ 74,000 | \$ 74,000 |
| CH 1 Commercial Dishwasher and booster | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| CH 1 Fountain Equipment | \$ - | \$ - | \$ 6,000 | \$ - | \$ - | \$ 6,000 |
| CH 1 Pool & Locker Rm Shower Heaters | \$ - | \$ - | \$ 100,000 | \$ - | \$ - | \$ 100,000 |
| CH 2 Commercial Appliances | \$ - | \$ - | \$ 25,000 | \$ - | \$ - | \$ 25,000 |
| CH 2 Convection Oven | \$ - | \$ - | \$ 15,000 | \$ - | \$ - | \$ 15,000 |
| CH 5 Convection Oven | \$ - | \$ - | \$ - | \$ 15,000 | \$ - | \$ 15,000 |
| CH 6 Commercial Appliances | \$ - | \$ - | \$ - | \$ - | \$ 30,000 | \$ 30,000 |
| CH 1 Clubhouse Tables | \$ - | \$ 50,000 | \$ - | \$ - | \$ - | \$ 50,000 |
| CH 1 Main Lounge Sound System | \$ - | \$ 40,000 | \$ - | \$ - | \$ - | \$ 40,000 |
| CH 1 Mounted Projector - Ballroom and Main Lounge | \$ 20,000 | \$ 20,000 | \$ - | \$ - | \$ - | \$ 40,000 |
| CH 5 Portable Stages | \$ - | \$ 5,000 | \$ - | \$ - | \$ - | \$ 5,000 |

**GOLDEN RAIN FOUNDATION
5 YEAR CAPITAL IMPROVEMENT PLAN**

| Category/Fund/Description | 2023 | 2024 | 2025 | 2026 | 2027 | Total |
|---|-------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| CH 5 Projector (Ballroom) | \$ 6,000 | \$ - | \$ - | \$ - | \$ - | \$ 6,000 |
| CH 5 Screen (Ballroom) | \$ - | \$ 15,000 | \$ - | \$ - | \$ - | \$ 15,000 |
| CH 5 Sound Board | \$ - | \$ 7,000 | \$ - | \$ - | \$ - | \$ 7,000 |
| CH 5 Stage Lighting - Dimmer Rack | \$ 10,000 | \$ - | \$ - | \$ - | \$ - | \$ 10,000 |
| CH 5 Video Switcher | \$ - | \$ - | \$ - | \$ 11,000 | \$ - | \$ 11,000 |
| CH 6 Sound System | \$ - | \$ 10,000 | \$ - | \$ - | \$ - | \$ 10,000 |
| CH7 Tables | \$ - | \$ 20,000 | \$ - | \$ - | \$ - | \$ 20,000 |
| PAC Pool Tables | \$ - | \$ - | \$ 16,000 | \$ - | \$ - | \$ 16,000 |
| Facility Fund | | | | | | |
| CH 1 Assessment / Renovation | \$ - | \$ 4,625,000 | \$ 4,625,000 | \$ - | \$ - | \$ 9,250,000 |
| CH 1 Fountain Replaster & Tile | \$ 25,000 | \$ - | \$ - | \$ - | \$ - | \$ 25,000 |
| CH 2 Annex Building Assessment / Renovation | \$ - | \$ 50,000 | \$ 250,000 | \$ 1,850,000 | \$ - | \$ 2,150,000 |
| CH 2 Parking Lot Power Outlets | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| CH 4 Assessment / Renovation | \$ - | \$ - | \$ 80,000 | \$ 500,000 | \$ 3,700,000 | \$ 4,280,000 |
| CH 4 Expanded Community Gathering Area | \$ - | \$ 100,000 | \$ - | \$ - | \$ - | \$ 100,000 |
| CH 4 Lounge renovation | \$ - | \$ 75,000 | \$ - | \$ - | \$ - | \$ 75,000 |
| CH 5 Assessment / Renovation | \$ - | \$ - | \$ - | \$ 80,000 | \$ 250,000 | \$ 330,000 |
| CH 5 Bar Area Flooring | \$ - | \$ - | \$ - | \$ - | \$ 5,000 | \$ 5,000 |
| CH 5 Flooring | \$ - | \$ - | \$ 6,000 | \$ - | \$ - | \$ 6,000 |
| CH 6 Assessment / Renovation | \$ - | \$ - | \$ - | \$ 50,000 | \$ - | \$ 50,000 |
| CH 7 Assessment / Renovation | \$ - | \$ - | \$ - | \$ - | \$ 80,000 | \$ 80,000 |
| CH 7 Flat Roof Replacement | \$ - | \$ 25,000 | \$ - | \$ - | \$ - | \$ 25,000 |
| CH 7 HVAC System | \$ - | \$ 175,000 | \$ - | \$ - | \$ - | \$ 175,000 |
| CH 7 Wood Floor - Main Lounge | \$ - | \$ - | \$ - | \$ - | \$ 11,000 | \$ 11,000 |
| CH 4 Metal Raku Roof Cover | \$ - | \$ 25,000 | \$ - | \$ - | \$ - | \$ 25,000 |
| PAC Roof Replacement | \$ - | \$ - | \$ - | \$ 350,000 | \$ - | \$ 350,000 |
| Clubhouses Total | \$ 61,000 | \$ 5,242,000 | \$ 5,123,000 | \$ 2,856,000 | \$ 4,150,000 | \$ 17,432,000 |
| Computers | | | | | | |
| Equipment Fund | | | | | | |
| Access Control System Refresh ID Cards | \$ - | \$ - | \$ - | \$ 89,000 | \$ - | \$ 89,000 |
| CAD Format Plotter | \$ - | \$ - | \$ - | \$ - | \$ 10,000 | \$ 10,000 |
| Community WiFi Hotspots - RUCKS | \$ - | \$ 60,000 | \$ - | \$ - | \$ - | \$ 60,000 |
| Fleet/Fuel Management Software | \$ - | \$ 35,000 | \$ - | \$ - | \$ - | \$ 35,000 |
| HR Management and Payroll Software - Hosted | \$ - | \$ - | \$ 100,000 | \$ - | \$ - | \$ 100,000 |
| Network Server Hardware and Software | \$ 500,000 | \$ - | \$ - | \$ - | \$ - | \$ 500,000 |
| Network Switching, Routing, and Security Hardware | \$ - | \$ - | \$ - | \$ 350,000 | \$ - | \$ 350,000 |
| Phone System | \$ 370,000 | \$ - | \$ - | \$ - | \$ - | \$ 370,000 |
| Vehicle Computers | \$ - | \$ 20,000 | \$ - | \$ - | \$ 20,000 | \$ 40,000 |
| Computers Total | \$ 870,000 | \$ 115,000 | \$ 100,000 | \$ 439,000 | \$ 30,000 | \$ 1,554,000 |
| Fitness | | | | | | |
| Equipment Fund | | | | | | |
| CH 1 Elliptical Trainers | \$ - | \$ - | \$ - | \$ 22,100 | \$ - | \$ 22,100 |

**GOLDEN RAIN FOUNDATION
5 YEAR CAPITAL IMPROVEMENT PLAN**

| Category/Fund/Description | 2023 | 2024 | 2025 | 2026 | 2027 | Total |
|--|--------------|--------------|------------|------------|------------|--------------|
| CH 1 Recumbent Cross Trainer | \$ - | \$ - | \$ 17,000 | \$ - | \$ - | \$ 17,000 |
| CH 1 Treadmills | \$ - | \$ 27,000 | \$ 27,000 | \$ 27,000 | \$ 27,000 | \$ 108,000 |
| CH 1 Update Fitness Equipment | \$ - | \$ - | \$ - | \$ 85,000 | \$ - | \$ 85,000 |
| Community Center CFC Equipment | \$ - | \$ - | \$ - | \$ - | \$ 50,000 | \$ 50,000 |
| Facility Fund | | | | | | |
| CH 1 Fitness Center HVAC | \$ - | \$ - | \$ 100,000 | \$ - | \$ - | \$ 100,000 |
| CH 1 Mini Gym HVAC | \$ - | \$ - | \$ - | \$ - | \$ 120,000 | \$ 120,000 |
| Fitness Total | \$ - | \$ 27,000 | \$ 144,000 | \$ 134,100 | \$ 197,000 | \$ 502,100 |
| Golf Facilities | | | | | | |
| Equipment Fund | | | | | | |
| Greens Roller | \$ 22,000 | \$ - | \$ - | \$ - | \$ - | \$ 22,000 |
| Chemical Sprayer | \$ - | \$ 56,300 | \$ - | \$ - | \$ - | \$ 56,300 |
| Core Processor | \$ - | \$ - | \$ - | \$ 31,000 | \$ - | \$ 31,000 |
| Golf 9-Hole Patio Cover | \$ - | \$ - | \$ - | \$ 13,000 | \$ - | \$ 13,000 |
| Golf 9-Hole Patio Furniture | \$ - | \$ - | \$ 5,000 | \$ - | \$ 5,000 | \$ 10,000 |
| Irrigation Component; 250 Saddles | \$ - | \$ - | \$ - | \$ 325,000 | \$ - | \$ 325,000 |
| Irrigation System Components; Heads | \$ - | \$ - | \$ 175,000 | \$ - | \$ - | \$ 175,000 |
| Riding Greens Mower | \$ 56,500 | \$ - | \$ - | \$ - | \$ - | \$ 56,500 |
| Par Three Course Irrigation Renovation | \$ - | \$ 800,000 | \$ - | \$ - | \$ - | \$ 800,000 |
| Rough Mower | \$ 45,000 | \$ 48,000 | \$ - | \$ - | \$ 48,000 | \$ 141,000 |
| Rough Mower; 72" | \$ - | \$ - | \$ 45,000 | \$ - | \$ - | \$ 45,000 |
| Bunker Rake | \$ 24,100 | \$ - | \$ - | \$ - | \$ - | \$ 24,100 |
| Push Greens Mower | \$ 15,600 | \$ - | \$ - | \$ - | \$ - | \$ 15,600 |
| Turf Roller | \$ 8,300 | \$ - | \$ - | \$ - | \$ - | \$ 8,300 |
| Tow Behind Top Dresser | \$ - | \$ - | \$ - | \$ 16,800 | \$ - | \$ 16,800 |
| VG - Cafe Furniture | \$ - | \$ - | \$ - | \$ - | \$ 20,000 | \$ 20,000 |
| VG - Cart Barn Air Compressor | \$ - | \$ - | \$ - | \$ 7,500 | \$ - | \$ 7,500 |
| VG - Commercial Appliances | \$ - | \$ - | \$ - | \$ 110,000 | \$ - | \$ 110,000 |
| VG - Lounge Furniture | \$ - | \$ 10,000 | \$ - | \$ - | \$ - | \$ 10,000 |
| VG - Water and Ice Machine | \$ - | \$ 8,000 | \$ - | \$ - | \$ - | \$ 8,000 |
| Facility Fund | | | | | | |
| Golf 27-Hole Restrooms | \$ - | \$ - | \$ 20,000 | \$ - | \$ - | \$ 20,000 |
| Golf Course Starter Shacks | \$ - | \$ 200,000 | \$ - | \$ - | \$ - | \$ 200,000 |
| VG - HVAC System | \$ - | \$ - | \$ - | \$ 115,000 | \$ - | \$ 115,000 |
| VG - Renovation | \$ - | \$ 600,000 | \$ - | \$ - | \$ - | \$ 600,000 |
| Golf Facilities Total | \$ 171,500 | \$ 1,722,300 | \$ 245,000 | \$ 618,300 | \$ 73,000 | \$ 2,830,100 |
| Landscape | | | | | | |
| Equipment Fund | | | | | | |
| 48" Lawn Mowers w/Mulch Kits (3) | \$ 108,000 | \$ 78,000 | \$ 91,000 | \$ 112,000 | \$ 70,000 | \$ 459,000 |
| 60" Mower w/Mulch Kit | \$ - | \$ - | \$ 15,000 | \$ 15,750 | \$ 16,540 | \$ 47,290 |
| Centralized Irrigation System | \$ 2,444,000 | \$ - | \$ - | \$ - | \$ - | \$ 2,444,000 |
| Gas Power Sprayer (2) | \$ 13,500 | \$ - | \$ - | \$ - | \$ 15,000 | \$ 28,500 |

**GOLDEN RAIN FOUNDATION
5 YEAR CAPITAL IMPROVEMENT PLAN**

| Category/Fund/Description | 2023 | 2024 | 2025 | 2026 | 2027 | Total |
|--|---------------------|-------------------|-------------------|-------------------|-------------------|---------------------|
| Hydraulic Sprayer John Bean | \$ - | \$ - | \$ - | \$ - | \$ 20,000 | \$ 20,000 |
| Mini Skid Steer Trencher | \$ 45,000 | \$ - | \$ - | \$ - | \$ - | \$ 45,000 |
| Mini Skid Steer Trencher Dingo 2000 | \$ - | \$ - | \$ - | \$ 50,000 | \$ - | \$ 50,000 |
| Navigator Mowers - Walkers | \$ - | \$ 17,000 | \$ 72,000 | \$ 37,000 | \$ 57,000 | \$ 183,000 |
| Utility Tractor w/Loader Kubota | \$ - | \$ - | \$ - | \$ 47,470 | \$ - | \$ 47,470 |
| Root Cutter Dosco | \$ - | \$ - | \$ - | \$ 45,000 | \$ - | \$ 45,000 |
| Battery Equipment | \$ 85,000 | \$ - | \$ 169,000 | \$ 164,200 | \$ 182,700 | \$ 600,900 |
| Repair Shop Electrical Upgrade (Battery Equipment) | \$ 30,000 | \$ - | \$ - | \$ - | \$ - | \$ 30,000 |
| Plasma Cutter | \$ 5,000 | \$ - | \$ - | \$ - | \$ - | \$ 5,000 |
| Grapple Rakes (2) | \$ 10,000 | \$ - | \$ - | \$ - | \$ - | \$ 10,000 |
| Stump Cutter (Grinder) | \$ 35,000 | \$ - | \$ - | \$ - | \$ - | \$ 35,000 |
| Landscape Total | \$ 2,775,500 | \$ 95,000 | \$ 347,000 | \$ 471,420 | \$ 361,240 | \$ 4,050,160 |
| Other Equipment | | | | | | |
| Equipment Fund | | | | | | |
| Maintenance Operations Equipment | \$ 50,000 | \$ 50,000 | \$ 50,000 | \$ 50,000 | \$ 50,000 | \$ 250,000 |
| Community Center Emergency Generator | \$ - | \$ - | \$ - | \$ - | \$ 350,000 | \$ 350,000 |
| EQ Arena Groomer/Planer | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| EQ Hot Walker/Horse Conditioner | \$ - | \$ 15,000 | \$ - | \$ - | \$ - | \$ 15,000 |
| EQ Sun Shades | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Lawn Bowling Patio Furniture | \$ - | \$ - | \$ - | \$ - | \$ 10,000 | \$ 10,000 |
| Lawn Bowling Shade Covers | \$ - | \$ 30,000 | \$ - | \$ - | \$ - | \$ 30,000 |
| Maintenance Services Equipment | \$ 50,000 | \$ 50,000 | \$ 50,000 | \$ 50,000 | \$ 50,000 | \$ 250,000 |
| MiscellaneousFleet/Paving Equipment | \$ 30,000 | \$ 30,000 | \$ 30,000 | \$ 30,000 | \$ 30,000 | \$ 150,000 |
| MiscellaneousPainting Equipment | \$ - | \$ - | \$ 61,000 | \$ - | \$ - | \$ 61,000 |
| Miscellaneous Equipment | \$ - | \$ - | \$ 7,000 | \$ - | \$ - | \$ 7,000 |
| Tennis windscreens | \$ - | \$ - | \$ - | \$ - | \$ 15,000 | \$ 15,000 |
| Other Equipment Total | \$ 130,000 | \$ 175,000 | \$ 198,000 | \$ 130,000 | \$ 505,000 | \$ 1,138,000 |
| Other GRF Facilities | | | | | | |
| Facility Fund | | | | | | |
| Building D Assessment and Design Development | \$ - | \$ - | \$ 50,000 | \$ 180,000 | \$ 2,000,000 | \$ 2,230,000 |
| Building E Design Development and Construction | \$ 750,000 | \$ 4,250,000 | \$ - | \$ - | \$ - | \$ 5,000,000 |
| Community Center Building/Site Renovation | \$ - | \$ - | \$ - | \$ 1,600,000 | \$ - | \$ 1,600,000 |
| Community Center HVAC System | \$ - | \$ - | \$ - | \$ - | \$ 100,000 | \$ 100,000 |
| EMS System | \$ - | \$ - | \$ - | \$ - | \$ 160,000 | \$ 160,000 |
| EMS System - Consultant Fee | \$ - | \$ - | \$ 30,000 | \$ - | \$ - | \$ 30,000 |
| EQ Lighting Musco System | \$ 100,000 | \$ - | \$ - | \$ - | \$ - | \$ 100,000 |
| EQ Replacement of Large Arena Footing | \$ - | \$ - | \$ - | \$ - | \$ 10,000 | \$ 10,000 |
| EQ Security Fencing and Gate | \$ 75,000 | \$ - | \$ - | \$ - | \$ - | \$ 75,000 |
| EQ Trim and Stall Door Painting | \$ 25,000 | \$ - | \$ - | \$ - | \$ - | \$ 25,000 |
| Equipment Covered Shelter-550 Landscape | \$ - | \$ 80,000 | \$ - | \$ - | \$ - | \$ 80,000 |
| GRF Reserves Study | \$ - | \$ - | \$ 25,000 | \$ - | \$ - | \$ 25,000 |
| Library HVAC System | \$ - | \$ - | \$ - | \$ - | \$ 200,000 | \$ 200,000 |

**GOLDEN RAIN FOUNDATION
5 YEAR CAPITAL IMPROVEMENT PLAN**

| Category/Fund/Description | 2023 | 2024 | 2025 | 2026 | 2027 | Total |
|--------------------------------------|---------------------|----------------------|----------------------|---------------------|----------------------|----------------------|
| Maintenance Center - Building C Roof | \$ - | \$ 11,500 | \$ - | \$ - | \$ - | \$ 11,500 |
| Maintenance Center - Building E Roof | \$ - | \$ 50,000 | \$ - | \$ - | \$ - | \$ 50,000 |
| Miscellaneous Projects | \$ 125,000 | \$ 125,000 | \$ 125,000 | \$ 125,000 | \$ 125,000 | \$ 625,000 |
| Slope Renovation | \$ 167,170 | \$ 167,170 | \$ 167,170 | \$ 172,185 | \$ 172,185 | \$ 845,880 |
| Tennis Court Resurfacing | \$ - | \$ - | \$ - | \$ 60,000 | \$ - | \$ 60,000 |
| Tennis Facility Bldg/Site Renovate | \$ - | \$ - | \$ - | \$ 50,000 | \$ - | \$ 50,000 |
| Vehicle Maintenance HVAC | \$ - | \$ - | \$ 60,000 | \$ - | \$ - | \$ 60,000 |
| Vehicle Maintenance Roof | \$ - | \$ - | \$ 97,500 | \$ - | \$ - | \$ 97,500 |
| Other GRF Facilities Total | \$ 1,242,170 | \$ 4,683,670 | \$ 554,670 | \$ 2,187,185 | \$ 2,767,185 | \$ 11,434,880 |
| Paving | | | | | | |
| Facility Fund | | | | | | |
| Asphalt Paving and Sealcoat Programs | \$ 630,390 | \$ 627,930 | \$ 630,215 | \$ 618,955 | \$ 618,955 | \$ 3,126,445 |
| Parkway Concrete Repairs | \$ 200,000 | \$ 200,000 | \$ 200,000 | \$ 200,000 | \$ 200,000 | \$ 1,000,000 |
| Paving Total | \$ 830,390 | \$ 827,930 | \$ 830,215 | \$ 818,955 | \$ 818,955 | \$ 4,126,445 |
| Security | | | | | | |
| Equipment Fund | | | | | | |
| Solar Powered Radar Signs (2) | \$ - | \$ - | \$ - | \$ - | \$ 10,000 | \$ 10,000 |
| Emergency Portable Generators (2) | \$ 6,300 | \$ - | \$ - | \$ - | \$ - | \$ 6,300 |
| Facility Fund | | | | | | |
| Camera Surveillance System | \$ - | \$ - | \$ 425,000 | \$ - | \$ - | \$ 425,000 |
| Shepherds Crook | \$ 105,000 | \$ - | \$ - | \$ - | \$ - | \$ 105,000 |
| Security Total | \$ 111,300 | \$ - | \$ 425,000 | \$ - | \$ 10,000 | \$ 546,300 |
| Vehicles | | | | | | |
| Equipment Fund | | | | | | |
| Electric/Hybrid Vehicles (4) | \$ - | \$ - | \$ 150,000 | \$ - | \$ - | \$ 150,000 |
| Equipment Trailer (3) | \$ 45,000 | \$ 45,000 | \$ 45,000 | \$ 45,000 | \$ 45,000 | \$ 225,000 |
| Full Size Truck (5) | \$ 230,145 | \$ 140,000 | \$ 140,000 | \$ 140,000 | \$ 140,000 | \$ 790,145 |
| Transit Work Van (4) | \$ 192,660 | \$ 160,000 | \$ 160,000 | \$ 160,000 | \$ 160,000 | \$ 832,660 |
| In-Car Video Surveillance Equipment | \$ 25,000 | \$ - | \$ - | \$ - | \$ - | \$ 25,000 |
| Miscellaneous Vehicle Purchases | \$ 100,000 | \$ 200,000 | \$ 200,000 | \$ 200,000 | \$ 200,000 | \$ 900,000 |
| Utility Vehicles (8) | \$ 118,225 | \$ 120,000 | \$ 120,000 | \$ 120,000 | \$ 120,000 | \$ 598,225 |
| Security Vehicles (4) | \$ 216,130 | \$ 140,000 | \$ 140,000 | \$ 140,000 | \$ 140,000 | \$ 776,130 |
| Small Pick up Truck (9) | \$ 227,625 | \$ 175,000 | \$ 175,000 | \$ 175,000 | \$ 175,000 | \$ 927,625 |
| Tractor/Loader | \$ - | \$ - | \$ 55,000 | \$ - | \$ - | \$ 55,000 |
| Transportation Bus | \$ 200,000 | \$ 200,000 | \$ 200,000 | \$ 200,000 | \$ - | \$ 800,000 |
| Ford Escape Hybrid (3) | \$ - | \$ 107,000 | \$ - | \$ - | \$ - | \$ 107,000 |
| Equestrian Horse Trailer | \$ 27,600 | \$ - | \$ - | \$ - | \$ - | \$ 27,600 |
| Vehicles Total | \$ 1,382,385 | \$ 1,287,000 | \$ 1,385,000 | \$ 1,180,000 | \$ 980,000 | \$ 6,214,385 |
| Grand Total | \$ 8,159,245 | \$ 15,065,400 | \$ 10,086,385 | \$ 9,417,460 | \$ 10,741,880 | \$ 53,470,370 |

Golden Rain Foundation & Trust Reserve Expenditures Report
EQUIPMENT FUND
Period Ending: 6/30/2022

| ITEM | RESOLUTION DATE | BUDGET | EXPENDITURES | |
|---|-----------------|----------------------|--------------|-----------------------|
| | | TOTAL Appropriations | I-T-D* | REMAINING Encumbrance |
| 2017 | | | | |
| JP171100000 - Dynamics CRM Software ** | 9/6/2016 | 226,773 | 203,803 | 22,970 |
| 2019 | | | | |
| JP190340000 - Service Center Generator | 9/4/2018 | 150,000 | 0 | 150,000 |
| JP190440000 - CH 5 Piano Refinishing | 9/4/2018 | 12,000 | 9,460 | 0 |
| 2020 | | | | |
| JP200140000 - Add: Van | 9/3/2019 | 30,000 | 25,593 | 4,407 |
| JP200210000 - Transfer Switches for CH 4 & CH 6 | 9/3/2019 | 100,000 | 0 | 100,000 |
| JP200220000 - Clubhouse Camera Installation | 9/3/2019 | 75,000 | 0 | 75,000 |
| JP200270000 - Centralized Irrigation System | 9/3/2019 | 100,000 | 100,000 | 0 |
| JP200500000 - CH 4 Workshop Chairs | 9/3/2019 | 26,800 | 22,344 | 4,456 |
| JP200610000 - CH 7 Lobby Furniture | 9/3/2019 | 15,000 | 5,507 | 9,493 |
| JP200620000 - CH 7 Commercial Appliances | 9/3/2019 | 15,000 | 0 | 15,000 |
| JP200640000 - CH 7 Commercial Dishwasher | 9/3/2019 | 7,000 | 0 | 7,000 |
| JP200670000 - CH 6 Commercial Dishwasher | 9/3/2019 | 7,000 | 0 | 7,000 |
| JP200700000 - CH 5 Patio Furniture/Benches | 9/3/2019 | 20,000 | 16,492 | 3,508 |
| 2021 | | | | |
| JP210040000 - Flooring and Work Stations | 9/1/2020 | 23,000 | 13,414 | 9,586 |
| JP210060000 - Active Net Integration Software | 9/1/2020 | 20,000 | 3,813 | 16,187 |
| JP210090000 - Mower - Riding Greens | 9/1/2020 | 49,000 | 0 | 49,000 |
| JP210100000 - Centralized Irrigation System | 9/1/2020 | 200,000 | 1,123 | 198,878 |
| JP210120000 - Mini Skid-Steer Loader (2) | 9/1/2020 | 50,000 | 31,392 | 0 |
| JP210290000 - Dispatch Center | 9/1/2020 | 43,000 | 44,918 | 0 |
| JP210300000 - Portable Radios | 9/1/2020 | 30,000 | 8,325 | 21,675 |
| JP210310000 - Misc Vehicle Purchases | 9/1/2020 | 200,000 | 51,360 | 148,640 |

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report
EQUIPMENT FUND
Period Ending: 6/30/2022

| ITEM | RESOLUTION DATE | BUDGET | EXPENDITURES | |
|---|-----------------|----------------------|--------------|-----------------------|
| | | TOTAL Appropriations | I-T-D* | REMAINING Encumbrance |
| JP210320000 - Vans (4) | 9/1/2020 | 160,000 | 25,891 | 134,109 |
| JP210340000 - Security Vehicles (4) | 9/1/2020 | 140,000 | 138,964 | 1,036 |
| JP210350000 - F-250 Truck (4) | 9/1/2020 | 140,000 | 0 | 140,000 |
| JP210360000 - F-250 Crew Cab (3) | 9/1/2020 | 126,000 | 109,968 | 0 |
| JP210370000 - Pickup Trucks (5) | 9/1/2020 | 125,000 | 128,024 | 0 |
| JS210080000 - Network System Upgrade | 2/2/2021 | 350,000 | 334,725 | 15,275 |
| 2022 | | | | |
| JP220010000 - CH 5 Pool Cover | 9/7/2021 | 9,000 | 0 | 9,000 |
| JP220020000 - Set Top Boxes | 9/7/2021 | 300,000 | 24,764 | 275,236 |
| JP220030000 - Infrastructure | 9/7/2021 | 250,000 | 81,937 | 168,063 |
| JP220040000 - Signal Receivers and Transcoders | 9/7/2021 | 25,000 | 0 | 25,000 |
| JP220050000 - UPS Battery for Power Supplies | 9/7/2021 | 22,000 | 5,728 | 16,272 |
| JP220060000 - Village Television Studio Equipment | 9/7/2021 | 17,500 | 4,614 | 12,886 |
| JP220070000 - ENG Cameras (2) | 9/7/2021 | 15,000 | 0 | 15,000 |
| JP220090000 - CH 5 Stage Curtains (Ballroom) | 9/7/2021 | 27,000 | 0 | 27,000 |
| JP220100000 - Financial Software | 9/7/2021 | 1,500,000 | 0 | 1,500,000 |
| JP220110000 - Village Website Replacement | 9/7/2021 | 175,000 | 0 | 175,000 |
| JP220120000 - CAD Format Plotter | 9/7/2021 | 8,000 | 7,953 | 0 |
| JP220130000 - CH 1 Treadmills (3) | 9/7/2021 | 30,500 | 0 | 30,500 |
| JP220140000 - CH 1 Elliptical Trainer | 9/7/2021 | 5,000 | 0 | 5,000 |
| JP220150000 - Rough Mower | 9/7/2021 | 87,000 | 0 | 87,000 |
| JP220160000 - Centralized Irrigation System | 9/7/2021 | 200,000 | 0 | 200,000 |
| JP220170000 - Utility Loaders (2) | 9/7/2021 | 60,000 | 0 | 60,000 |
| JP220180000 - Navigation Mowers - Walkers (3) | 9/7/2021 | 45,000 | 0 | 45,000 |
| JP220190000 - 48" Lazer Lawn Mowers (3) | 9/7/2021 | 30,000 | 0 | 30,000 |
| JP220200000 - 60" Lazer Lawn Mower | 9/7/2021 | 12,000 | 0 | 12,000 |

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report
EQUIPMENT FUND
Period Ending: 6/30/2022

| ITEM | RESOLUTION DATE | BUDGET | EXPENDITURES | |
|--|-----------------|----------------------|--------------|-----------------------|
| | | TOTAL Appropriations | I-T-D* | REMAINING Encumbrance |
| JP220210000 - Building Maintenance Operations Equipment | 9/7/2021 | 50,000 | 0 | 50,000 |
| JP220220000 - Maintenance Services Equipment | 9/7/2021 | 50,000 | 0 | 50,000 |
| JP220230000 - Miscellaneous Fleet/Paving Equipment | 9/7/2021 | 30,000 | 0 | 30,000 |
| JP220270000 - Trailer for Office Work Space | 9/7/2021 | 50,000 | 23,615 | 26,385 |
| JP220360000 - Solar powered radar signs (2) | 9/7/2021 | 10,000 | 0 | 10,000 |
| JP220370000 - Misc Vehicle Purchases | 9/7/2021 | 200,000 | 0 | 200,000 |
| JP220380000 - Transportation Bus | 9/7/2021 | 200,000 | 0 | 200,000 |
| JP220390000 - Standard Pickup Truck (7) | 9/7/2021 | 175,000 | 0 | 175,000 |
| JP220400000 - Work Van (4) | 9/7/2021 | 160,000 | 0 | 160,000 |
| JP220410000 - Security Vehicle (4) | 9/7/2021 | 140,000 | 0 | 140,000 |
| JP220420000 - F-150 Truck (4) | 9/7/2021 | 140,000 | 0 | 140,000 |
| JP220430000 - F-250 Crew Cab (3) | 9/7/2021 | 126,000 | 0 | 126,000 |
| JP220440000 - Utility Vehicles (8) | 9/7/2021 | 120,000 | 0 | 120,000 |
| JP220450000 - Equipment Trailer (3) | 9/7/2021 | 45,000 | 0 | 45,000 |
| JP220460000 - Add: F250 Crew Cab | 9/7/2021 | 42,000 | 0 | 42,000 |
| JP220470000 - Add: Utility Vehicles (2) | 9/7/2021 | 30,000 | 0 | 30,000 |
| JP220480000 - Add: Small Pickup Truck | 9/7/2021 | 25,000 | 0 | 25,000 |
| JP220490000 - Add: Equipment Trailer | 9/7/2021 | 15,000 | 0 | 15,000 |
| JS220060000 - Add: ProCore Aerator for 27-Hole Golf Course | 2/1/2022 | 34,869 | 0 | 34,869 |
| | | 6,901,442 | 1,423,725 | 5,445,432 |

* Incurred to Date

** Reduced Total Appropriations, based on defunding

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report
FACILITIES & TRUST FUNDS
Period Ending: 6/30/2022

| ITEM | RESOLUTION DATE | BUDGET | EXPENDITURES | |
|--|--------------------|-------------------------|--------------|--------------------------|
| | | TOTAL Appropriations | I-T-D* | REMAINING Encumbrance |
| 2017 | | | | |
| JP172700000 - PAC HVAC System | 9/6/2016 | 300,000 | 20,615 | 279,385 |
| 2018 | | | | |
| JP182600000 - Community Center Remodel*** | 9/5/2017 | 278,738 | 135,961 | 142,777 |
| 2019 | | | | |
| JP190010000 - PAC Renovation - Phase 1*** | 10/2/2018 | 733,353 | 733,353 | 0 |
| JP190190000 - Gate 16 Driving Range Improvements**** | 10/2/2018 | 638,000 | 59,183 | 578,817 |
| JP190350000 - Replace Welding Shop | 10/2/2018 | 100,000 | 22,535 | 77,465 |
| 2020 | | | | |
| JP200170000 - Maintenance Parking Lot Lighting | 9/3/2019 | 250,000 | 34,946 | 215,054 |
| JP200660000 - CH 6 Video Projector Installation | 9/3/2019 | 30,000 | 0 | 30,000 |
| 2021 | | | | |
| JP210170000 - Broadband HVAC System | 9/1/2020 | 300,000 | 0 | 300,000 |
| JP210180000 - Welding Shop Replacement | 9/1/2020 | 275,000 | 0 | 275,000 |
| JP210190000 - Slope Renovation | 9/1/2020 | 143,000 | 142,369 | 0 |
| JP210220000 - Building E Assessment and Design Development | 9/1/2020 | 50,000 | 25,000 | 25,000 |
| JS210060000 - Replace Non-Compliant Hydraulic Mower Lifts | 9/7/2021 | 56,278 | 28,219 | 28,059 |
| JS210400000 - Pickleball Court Lighting | 10/5/2021 | 25,000 | 24,249 | 0 |
| 2022 | | | | |
| JP220080000 - CH 1 Assessment/Renovation | 9/7/2021 | 1,250,000 | 3,264 | 1,246,736 |
| JP220240000 - Building E Assessment and Design Development | 9/7/2021 | 200,000 | 0 | 200,000 |
| JP220250000 - Slope Renovation | 9/7/2021 | 153,576 | 0 | 153,576 |
| JP220260000 - Miscellaneous Projects | 9/7/2021 | 125,000 | 5,973 | 119,027 |
| JP220280000 - GRF Reserve Study | 9/7/2021 | 25,000 | 25,000 | 0 |

* Incurred to Date

Golden Rain Foundation & Trust Reserve Expenditures Report
FACILITIES & TRUST FUNDS
Period Ending: 6/30/2022

| ITEM | RESOLUTION DATE | BUDGET | EXPENDITURES | |
|--|-----------------|----------------------|--------------------|-----------------------|
| | | TOTAL Appropriations | I-T-D* | REMAINING Encumbrance |
| JP220290000 - Garden Center 2 - Roofs | 9/7/2021 | 18,000 | 15,687 | 0 |
| JP220300000 - Equestrian Siding/Enclosure of Hay Barn | 9/7/2021 | 6,000 | 0 | 6,000 |
| JP220310000 - Asphalt Paving and Sealcoat Programs | 9/7/2021 | 704,091 | 0 | 704,091 |
| JP220320000 - Parkway Concrete Repairs | 9/7/2021 | 200,000 | 0 | 200,000 |
| JP220330000 - Gate 12 Security Upgrade | 9/7/2021 | 66,696 | 17,255 | 49,441 |
| JP220340000 - Security Building HVAC System | 9/7/2021 | 65,000 | 0 | 65,000 |
| JP220350000 - Shepherd's Crook | 9/7/2021 | 35,000 | 0 | 35,000 |
| JS220050000 - Add to GRF Reserve Study | 1/4/2022 | 25,000 | 0 | 25,000 |
| JS220230000 - Non-Compliant Hydraulic Mower Add. Funds | 1/4/2022 | 22,569 | 0 | 22,569 |
| Total Facilities Fund | | \$6,075,301 | \$1,293,609 | \$4,777,997 |

* Incurred to Date

** Reduced Total Appropriations, based on defunding

*** Partially defunded

**** Project combined with JP183800000 Golf Netting at Garden Center 1



Reserve Study Executive Summary

With-Site-Visit

Laguna Woods Golden Rain Foundation - Equipment

Report #: **43604-0**

Laguna Woods, CA

of Units: 12,736

Level of Service: **Update "With-Site-Visit"**

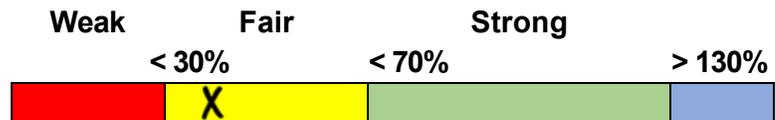
January 1, 2023 through December 31, 2023

Findings & Recommendations

as of January 1, 2023

| | |
|---|--------------|
| Projected Starting Reserve Balance | \$6,773,809 |
| Current Full Funding Reserve Balance | \$16,994,176 |
| Average Reserve Deficit (Surplus) Per Unit | \$802 |
| Percent Funded | 39.9 % |
| Recommended 2023 "Annual Full Funding Contributions" | \$5,598,100 |
| Alternate minimum contributions to keep Reserve above \$2,900,000 | \$4,400,000 |
| Most Recent Reserve Contribution Rate | \$5,377,500 |
| Annual Deterioration Rate | \$4,298,994 |

Reserve Fund Strength: 39.9%



Risk of Special Assessment:

High Medium Low

Economic Assumptions:

| | |
|---|---------------|
| Net Annual "After Tax" Interest Earnings Accruing to Reserves | 1.00 % |
| Annual Inflation Rate | 3.00 % |

This is an Update "With-Site-Visit", and is based on a prior in-house Report prepared by the Village Management Services for your 2022 Fiscal Year. We performed the site inspection on 4/12/2022. This Reserve Study was prepared by credentialed Reserve Specialists, Sean Erik Andersen RS #68, Sabrina C. Willison RS #334, Sean Kargari RS #115, Matthew Swain RS #134, Will Simons RS #190, Johannes Koerm RS #266 and Dusty Burgmans.

The Reserve Fund is between the 30% funded level and the 70% funded level at 39.9 % Funded, which is a fair position for the fund to be in. This means that the association's special assessment & deferred maintenance risk is currently medium. The objective of your multi-year Funding Plan is to Fully Fund Reserves and ultimately achieve a position of strength in the fund, where associations enjoy a low risk of Reserve cash flow problems.

The Annual Deterioration rate for your Reserve Components is \$4,298,994.

Based on this starting point, your annual deterioration rate, your anticipated future expenses, and your historical Reserve contribution rate, our recommendation is to increase your Reserve contributions to \$5,598,100.

*The Alternative Contribution rate, also called Threshold Funding will keep the Reserve Funds above \$2,900,000. This figure for your association is \$4,400,000.

To receive a copy of the full Reserve Study, contact the Association.

30-Year Reserve Plan Summary **Report # 43604-0**
With-Site-Visit

Fiscal Year Start: 2023

Interest: 1.00 %

Inflation: 3.00 %

Reserve Fund Strength: as-of Fiscal Year Start Date **Projected Reserve Balance Changes**

| Year | Starting Reserve Balance | Fully Funded Balance | Percent Funded | Special Assmt Risk | Reserve Funding | Loan or Special Assmts | Interest Income | Reserve Expenses |
|------|--------------------------|----------------------|----------------|--------------------|-----------------|------------------------|-----------------|------------------|
| 2023 | \$6,773,809 | \$16,994,176 | 39.9 % | Medium | \$5,598,100 | \$0 | \$54,711 | \$8,253,640 |
| 2024 | \$4,172,980 | \$13,386,083 | 31.2 % | Medium | \$5,710,062 | \$0 | \$54,437 | \$3,218,400 |
| 2025 | \$6,719,079 | \$14,987,544 | 44.8 % | Medium | \$5,824,263 | \$0 | \$78,087 | \$3,716,439 |
| 2026 | \$8,904,991 | \$16,268,621 | 54.7 % | Medium | \$5,940,749 | \$0 | \$100,402 | \$3,762,150 |
| 2027 | \$11,183,992 | \$17,680,828 | 63.3 % | Medium | \$6,059,563 | \$0 | \$116,753 | \$5,183,812 |
| 2028 | \$12,176,496 | \$17,768,694 | 68.5 % | Medium | \$6,211,053 | \$0 | \$126,443 | \$5,391,204 |
| 2029 | \$13,122,787 | \$17,493,972 | 75.0 % | Low | \$6,200,000 | \$0 | \$143,448 | \$3,887,178 |
| 2030 | \$15,579,058 | \$18,876,683 | 82.5 % | Low | \$6,200,000 | \$0 | \$163,958 | \$4,716,579 |
| 2031 | \$17,226,437 | \$19,592,442 | 87.9 % | Low | \$6,200,000 | \$0 | \$179,238 | \$4,969,349 |
| 2032 | \$18,636,325 | \$20,219,547 | 92.2 % | Low | \$6,200,000 | \$0 | \$195,976 | \$4,456,844 |
| 2033 | \$20,575,457 | \$21,548,078 | 95.5 % | Low | \$6,200,000 | \$0 | \$203,255 | \$6,885,959 |
| 2034 | \$20,092,753 | \$20,573,852 | 97.7 % | Low | \$6,300,000 | \$0 | \$208,570 | \$4,962,271 |
| 2035 | \$21,639,052 | \$21,715,953 | 99.6 % | Low | \$6,307,000 | \$0 | \$228,848 | \$4,024,852 |
| 2036 | \$24,150,049 | \$24,026,941 | 100.5 % | Low | \$6,464,675 | \$0 | \$247,782 | \$5,435,058 |
| 2037 | \$25,427,448 | \$25,128,898 | 101.2 % | Low | \$6,626,292 | \$0 | \$265,090 | \$4,705,667 |
| 2038 | \$27,613,164 | \$27,194,565 | 101.5 % | Low | \$6,791,949 | \$0 | \$263,097 | \$9,639,534 |
| 2039 | \$25,028,677 | \$24,425,078 | 102.5 % | Low | \$6,961,748 | \$0 | \$245,568 | \$8,130,277 |
| 2040 | \$24,105,715 | \$23,317,342 | 103.4 % | Low | \$7,135,792 | \$0 | \$249,521 | \$5,671,333 |
| 2041 | \$25,819,694 | \$24,905,097 | 103.7 % | Low | \$7,314,186 | \$0 | \$264,954 | \$6,205,198 |
| 2042 | \$27,193,636 | \$26,034,680 | 104.5 % | Low | \$7,497,041 | \$0 | \$286,638 | \$4,819,003 |
| 2043 | \$30,158,312 | \$28,973,634 | 104.1 % | Low | \$7,684,467 | \$0 | \$287,732 | \$10,717,988 |
| 2044 | \$27,412,523 | \$26,122,945 | 104.9 % | Low | \$7,876,579 | \$0 | \$284,440 | \$6,073,955 |
| 2045 | \$29,499,587 | \$28,189,677 | 104.6 % | Low | \$8,073,493 | \$0 | \$300,555 | \$7,236,739 |
| 2046 | \$30,636,896 | \$29,346,920 | 104.4 % | Low | \$8,275,331 | \$0 | \$317,233 | \$6,392,841 |
| 2047 | \$32,836,617 | \$31,641,057 | 103.8 % | Low | \$8,482,214 | \$0 | \$334,547 | \$7,552,135 |
| 2048 | \$34,101,243 | \$33,049,896 | 103.2 % | Low | \$8,694,269 | \$0 | \$334,929 | \$10,217,448 |
| 2049 | \$32,912,994 | \$32,002,878 | 102.8 % | Low | \$8,911,626 | \$0 | \$344,210 | \$6,210,659 |
| 2050 | \$35,958,170 | \$35,306,005 | 101.8 % | Low | \$9,134,417 | \$0 | \$366,337 | \$8,118,589 |
| 2051 | \$37,340,334 | \$37,005,258 | 100.9 % | Low | \$9,362,777 | \$0 | \$370,780 | \$10,226,694 |
| 2052 | \$36,847,197 | \$36,854,208 | 100.0 % | Low | \$9,596,846 | \$0 | \$375,168 | \$8,600,875 |



Reserve Study Executive Summary

With-Site-Visit

Golden Rain Foundation of Laguna Woods - Facilities

Report #: **43604-0**

Laguna Woods, CA

of Units: 12,736

Level of Service: **Update "With-Site-Visit"**

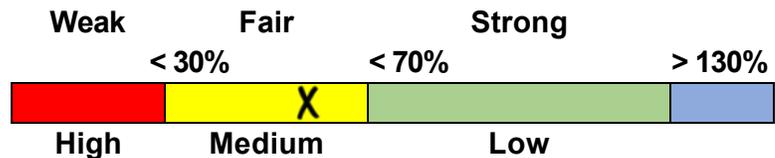
January 1, 2023 through December 31, 2023

Findings & Recommendations

as of January 1, 2023

| | |
|---|--------------|
| Projected Starting Reserve Balance | \$15,076,391 |
| Current Full Funding Reserve Balance | \$25,385,060 |
| Average Reserve Deficit (Surplus) Per Unit | \$809 |
| Percent Funded | 59.4 % |
| Recommended 2023 "Annual Full Funding Contributions" | \$3,111,000 |
| Alternate minimum contributions to keep Reserve above \$4,800,000 | \$2,195,000 |
| Most Recent Reserve Contribution Rate | \$2,598,144 |
| Annual Deterioration Rate | \$2,870,572 |

Reserve Fund Strength: 59.4%



Risk of Special Assessment:

High Medium Low

Economic Assumptions:

| | |
|---|---------------|
| Net Annual "After Tax" Interest Earnings Accruing to Reserves | 1.00 % |
| Annual Inflation Rate | 3.00 % |

This is an Update "With-Site-Visit", and is based on a prior in-house Report prepared by the Village Management Services for your 2022 Fiscal Year. We performed the site inspection on 3/8/2022. This Reserve Study was prepared by credentialed Reserve Specialists, Sean Erik Andersen RS #68, Sabrina C. Willison RS #334, Sean Kargari RS #115, Matthew Swain RS #134, Will Simons RS #190, Johannes Koerm RS #266 and Dusty Burgmans.

The Reserve Fund is between the 30% funded level and the 70% funded level at 59.4 % Funded, which is a fair position for the fund to be in. This means that the association's special assessment & deferred maintenance risk is currently medium. The objective of your multi-year Funding Plan is to Fully Fund Reserves and ultimately achieve a position of strength in the fund, where associations enjoy a low risk of Reserve cash flow problems.

The Annual Deterioration rate for your Reserve Components is \$2,870,572.

Based on this starting point, your annual deterioration rate, your anticipated future expenses, and your historical Reserve contribution rate, our recommendation is to increase your Reserve contributions to \$3,111,000.

*The Alternative Contribution rate, also called Threshold Funding will keep the Reserve Funds above \$4,800,000. This figure for your association is \$2,195,000.

To receive a copy of the full Reserve Study, contact the Association.

30-Year Reserve Plan Summary **Report # 43604-0**
With-Site-Visit

Fiscal Year Start: 2023

Interest: 1.00 %

Inflation: 3.00 %

| | |
|--|--|
| Reserve Fund Strength: as-of Fiscal Year Start Date | Projected Reserve Balance Changes |
|--|--|

| Year | Starting Reserve Balance | Fully Funded Balance | Percent Funded | Special Assmt Risk | Reserve Funding | Loan or Special Assmts | Interest Income | Reserve Expenses |
|------|--------------------------|----------------------|----------------|--------------------|-----------------|------------------------|-----------------|------------------|
| 2023 | \$15,076,391 | \$25,385,060 | 59.4 % | Medium | \$3,111,000 | \$0 | \$144,615 | \$4,473,200 |
| 2024 | \$13,858,806 | \$24,495,905 | 56.6 % | Medium | \$3,282,105 | \$0 | \$148,293 | \$1,476,814 |
| 2025 | \$15,812,389 | \$26,755,053 | 59.1 % | Medium | \$3,462,621 | \$0 | \$164,256 | \$2,386,495 |
| 2026 | \$17,052,772 | \$28,236,367 | 60.4 % | Medium | \$3,653,065 | \$0 | \$173,901 | \$3,137,547 |
| 2027 | \$17,742,191 | \$29,082,638 | 61.0 % | Medium | \$3,853,983 | \$0 | \$188,904 | \$1,730,414 |
| 2028 | \$20,054,664 | \$31,500,571 | 63.7 % | Medium | \$4,065,953 | \$0 | \$191,416 | \$6,067,177 |
| 2029 | \$18,244,857 | \$29,624,009 | 61.6 % | Medium | \$4,289,580 | \$0 | \$195,032 | \$1,951,320 |
| 2030 | \$20,778,148 | \$32,033,310 | 64.9 % | Medium | \$4,525,507 | \$0 | \$212,852 | \$3,706,225 |
| 2031 | \$21,810,282 | \$32,813,253 | 66.5 % | Medium | \$4,774,410 | \$0 | \$227,378 | \$3,127,339 |
| 2032 | \$23,684,732 | \$34,321,936 | 69.0 % | Medium | \$4,917,642 | \$0 | \$250,765 | \$2,363,531 |
| 2033 | \$26,489,607 | \$36,774,966 | 72.0 % | Low | \$5,065,171 | \$0 | \$237,757 | \$10,710,610 |
| 2034 | \$21,081,925 | \$30,819,829 | 68.4 % | Medium | \$5,217,126 | \$0 | \$225,068 | \$2,573,291 |
| 2035 | \$23,950,829 | \$33,186,683 | 72.2 % | Low | \$5,373,640 | \$0 | \$251,208 | \$3,263,495 |
| 2036 | \$26,312,182 | \$35,036,415 | 75.1 % | Low | \$5,534,849 | \$0 | \$271,765 | \$4,054,915 |
| 2037 | \$28,063,881 | \$36,252,942 | 77.4 % | Low | \$5,700,895 | \$0 | \$299,244 | \$2,253,728 |
| 2038 | \$31,810,291 | \$39,491,447 | 80.5 % | Low | \$5,871,922 | \$0 | \$300,107 | \$9,745,631 |
| 2039 | \$28,236,689 | \$35,244,615 | 80.1 % | Low | \$6,048,079 | \$0 | \$301,766 | \$2,444,369 |
| 2040 | \$32,142,165 | \$38,528,872 | 83.4 % | Low | \$6,229,522 | \$0 | \$337,024 | \$3,417,428 |
| 2041 | \$35,291,283 | \$41,051,744 | 86.0 % | Low | \$6,416,407 | \$0 | \$367,153 | \$3,904,360 |
| 2042 | \$38,170,484 | \$43,295,370 | 88.2 % | Low | \$6,608,900 | \$0 | \$396,940 | \$3,925,136 |
| 2043 | \$41,251,187 | \$45,735,914 | 90.2 % | Low | \$6,807,167 | \$0 | \$405,621 | \$8,556,452 |
| 2044 | \$39,907,523 | \$43,634,955 | 91.5 % | Low | \$7,011,382 | \$0 | \$421,582 | \$2,895,735 |
| 2045 | \$44,444,753 | \$47,461,709 | 93.6 % | Low | \$7,221,723 | \$0 | \$441,805 | \$8,154,457 |
| 2046 | \$43,953,824 | \$46,151,791 | 95.2 % | Low | \$7,438,375 | \$0 | \$458,931 | \$3,979,737 |
| 2047 | \$47,871,392 | \$49,272,497 | 97.2 % | Low | \$7,661,526 | \$0 | \$501,216 | \$3,619,695 |
| 2048 | \$52,414,440 | \$53,032,727 | 98.8 % | Low | \$7,891,372 | \$0 | \$520,805 | \$9,035,803 |
| 2049 | \$51,790,813 | \$51,507,481 | 100.6 % | Low | \$8,128,113 | \$0 | \$542,446 | \$3,716,885 |
| 2050 | \$56,744,487 | \$55,600,684 | 102.1 % | Low | \$8,371,956 | \$0 | \$579,268 | \$6,537,365 |
| 2051 | \$59,158,347 | \$57,102,879 | 103.6 % | Low | \$8,623,115 | \$0 | \$600,321 | \$7,424,897 |
| 2052 | \$60,956,886 | \$57,933,012 | 105.2 % | Low | \$8,881,809 | \$0 | \$636,841 | \$4,010,003 |